# **City and County of San Francisco**

Edwin M. Lee, Mayor

**Human Services Agency** 

Department of Human Services Department of Aging and Adult Services

Trent Rhorer, Executive Director

# MEMORANDUM

TO:	HUMAN SERVICES COMMISSION						
THROUGH:	TRENT RH	ORER, EXECU	UTIVE DIRE	CTOR			
FROM:		MMONS, DEI FAKAWA, DII		CTOR CONTRACTS	541		
DATE:	AUGUST 18	8, 2017					
SUBJECT:	NEW GRANTS: <b>ARRIBA JUNTOS</b> (NON-PROFIT) AND <b>LARKIN</b> <b>STREET YOUTH SERVICES</b> (NON-PROFIT) TO PROVIDE YOUTH EMPLOYMENT SERVICES						
GRANT TERM:	9/1/2017 - 6/	9/1/2017 - 6/30/2020					
GRANT AMOUNT:	See table						
ANNUAL AMOUNT:	See table	See table					
FUNDING SOURCE: FUNDING: PERCENTAGE:	<u>County</u> \$1,274,524 46%	<u>State</u> \$1,137,181 41%	<u>Federal</u> \$339,274 13%	Contingency \$275,098	<u>Total</u> \$3,026,077 100%		

The Department of Human Services (DHS) requests authorization to enter into contracts with Arriba Juntos and Larkin Street Youth Services for the period of September 1, 2017 to June 30, 2020, in an amount of \$2,750,979 plus a 10% contingency for a total amount not to exceed of \$3,026,077. The purpose of the grants is to provide youth employment services to Transition Age Youth-TAY (between ages of 18 and 24).

Grantee		Total				
Grantee	FY17-18	FY18-19	FY19-20	Contract Total	Contingency	Not to Exceed
Arriba	\$415,344	\$498,413	\$498,413	\$1,412,170	\$141,217	\$1,553,387
Juntos						
Larkin Street	\$392,821	\$472,994	\$472,994	\$1,338,810	\$133,880	\$1,472,690
Youth						
Services						
Total	\$808,165	\$971,407	\$971,407	\$2,750,979	\$275,097	\$3,026,077

#### Background

The YES-TAY program was originally created after the 2012 implementation of AB 12, which extended foster care benefits to non-minor dependents (ages 18-21) if they met one of the following five education and employment participant conditions: (1) enrollment in a program of secondary education; (2) enrollment in an institution which provides post-secondary or vocational education; (3) participation in a program or activity designed to promote or remove barriers to employment; (4) employment for at least 80 hours per month; or (5) incapable of doing any of the above. The YES-TAY program supported non-minor dependents so that they could continue receiving services from the child welfare system. In addition, HSA observed an increase in the number of 18 to 24 year olds on the County Adult Assistance Program (CAAP) caseload, and developed a Personal Assisted Employment Services (PAES) Youth Employment Program for CAAP Participants.

In May 2017, HSA issued an RFP for Youth Employment Services in order to refine the delivery of services and to provide the same services regardless of the specific youth population-foster care, former foster care, and CAAP. Arriba Juntos and Larkin Street Youth Services were awarded through this RFP.

#### Services to be Provided

Arriba Juntos and Larkin Street Youth Services will serve youth who are between the ages of 18 and 24 years old, and referred by HSA from the CAAP program, Foster Youth program and verifiable former foster youth. The two grantees will provide coordinated employment and support services to serve the youth in one of the following tracks-Employment, Education & Employment, Education, or Behavioral Health.

Grantees will provide case management, employment services planning, support towards educational attainment, vocational training, job readiness training, job search and placement assistance to obtain employment and economic self- sufficiency. Grantees will also provide subsidized employment, appropriate work/host sites, act as the employers of record, and issue stipends to select youth in the program. A total of 180 youth are expected to be served annually.

Services will be provided at Arriba Juntos, 1850 Mission Street and 3120 Mission Street, San Francisco, and at various client work sites in San Francisco.

Larkin Street Youth Services will provide services at 134 Golden Gate Ave., San Francisco, and at various client work sites in San Francisco. Hours will be Monday through Friday, 8:30-4:30pm, GED-Monday-Thursday, 4:00-6:00pm, and by appointment.

#### Selection

The grantees were selected through Request for Proposals 750 which was competitively bid in May 2017.

#### Funding

Funding for this grant is provided by the City and County General Funds, State, and Federal funds.

#### ATTACHMENTS

Arriba Juntos Appendix A - Services to be Provided Appendix B - Program Budget Larkin Street Youth Services Appendix A - Services to be Provided Appendix B - Program Budget

#### Appendix A: Scope of Services to be Provided Arriba Juntos Youth Employment Services September 1, 2017-June 30, 2020

#### I. Purpose of Grant

The purpose of the grant is to provide employment services to Transitional Age Youth-TAY (between ages of 18 and 24). Participants will be referred by HSA to the Grantee to provide case management, employment services planning, support towards educational attainment, vocational training, job readiness training, job search and placement assistance to obtain employment and economic selfsufficiency. Grantee will also provide subsidized employment, appropriate work/host sites, act as the employer of record, and issue stipends to select youth in the program.

II.	<b>Definitions</b> SFHSA	San Francisco Human Services Agency	
	Grantee	Arriba Juntos	
	AB12	Legislation funding services for Foster Care former Foster Care youth who are 18-24	and
	ABAWD	Able Bodied Adult Without Dependents; a portion of the SNAP/CalFresh recipients dee able to work.	med
	CAAP	Self-Sufficiency Program administered by SFHSA that gives cash aid (General Assistar and services to eligible needy individuals. Ca – County Adult Assistance Program	
	CalFresh	Self-Sufficiency Program administered by SFHSA, formerly known as Food Stamps an federally known as the Supplemental Nutritic Assistance Program (SNAP)	
	CalWORKs	California Work Opportunity and Responsib to Kids, California's Temporary Aid to Need Families (TANF) that provides cash aid and welfare-to-work services.	
	CFET	CalFresh Employment and Training Program	1
	FCS	Family and Children's Services of HSA	
Arriba J Youth B	Juntos Employment Services	1 of 7	Appendix A

FICA	Federal Insurance Contribution Act. Social Security Tax
Foster Youth	Non-minor dependents age 18-20 residing in out- of home placements through FCS
GED	General Equivalency Diploma. A high school degree awarded through a series of examinations
HSA	San Francisco Human Services Agency
PAES	Personal Assisted Employment Services, an HSA program that provides a cash stipend and employment services to low-income San Franciscans with no children.
SNAP	Supplemental Nutrition Assistance Program, a Federal program formerly known as Food Stamps, and known as CalFresh in California
ТАҮ	Transitional Age Youth between the ages of 18- 24
WDD	HSA Workforce Development Division

#### III. Target Population

The target population is youth who are between the ages of 18 and 24 years old, and referred by HSA from the CAAP program, Foster Youth program and verifiable former foster youth.

#### IV. Description of Services

Grantee shall provide the following services during the term of this grant:

- A. Tier Zero: Participate with the WDD Youth Employment Advisor in weekly Youth Employment Services Orientations at 3120 Mission in which TAY participants are informed about the Grantee's program services. Youth that are interested in the program begin Tier Zero, a four-week Paid Subsidized Assessment with the Grantee beginning the following Monday. The activities in the 4 week paid situational assessment will be provided by HSA WDD staff (5 hours a week) in collaboration with the grantee (20 hours a week).
  - 1. 1<sup>st</sup> Week: Grantee provides 20 hours of Life Skills; WDD staff provides 5 hours of Vocational Assessment
  - 2. 2<sup>nd</sup> Week: Grantee provides 20 hours of On the Job Assessment; WDD staff provides 5 hours screening/testing and/or World of Work modules

- 3. 3<sup>rd</sup> Week: Grantee provides 20 hours of On the Job Assessment; WDD staff provides 5 hours World of Work modules
- 4. 4<sup>th</sup> Week: Grantee provides 20 hours of On the Job Assessment; WDD staff and Grantee provides 5 hours. Team Conference with the participant and/or additional screening/testing.
- **B.** At the end of Tier Zero, the Grantee meets with the WDD Youth Employment Staff and the participant to determine in which of the services (listed below) the youth will be enrolled, beginning in the second month of participation in the program. A Future Focused Plan outlining the service will be created, after assessing each participant's education, work experience, interests, aptitudes and participation in Tier Zero to determine vocational goals detailing the services to be provided. Note: participants can drop out of the program and re-enroll to complete the remaining time in their enrollment.
  - Employment: Engagement in Job Search and Job Retention in Unsubsidized jobs, or Subsidized jobs. The Grantee is responsible for job development, job placement and retention support. For a limited number of placements, HSA will work with the Grantee to make wage subsidies available to program participants and/or some subsidized employment slots. No stipend will be issued for this track. CAAP participants may continue to receive cash aid provided that all CAAP income and other eligibility requirements are met. Foster youth will continue to receive supportive services through the Foster Youth program. If a participant is unsuccessful in getting a job and/or is not job ready, they can be reevaluated for another track within 30 days. Note: This activity is not available to participants who lack a High School Diploma/GED.
  - 2. Education and Employment: Enter into Vocational Training or Post-Secondary education programs leading to certificate and/or degree, or to acquisition of English language skills. This <u>must</u> be in addition to job searching for part-time/full-time employment or being concurrently engaged in employment. Grantee will issue a monthly educational support stipend to all participants (up to a maximum of 6 months of total enrollment). Program services continue and the employment may be subsidized as indicated above in item a. (Employment). Grantee is responsible for job development, job placement and retention support.
  - 3. Education: Studying towards attaining a High School diploma/General Education Diploma, or on acquisition of English language skills. Grantee will issue a monthly educational support stipend to all foster youth participants (up to a maximum of 6 months of total enrollment). Program participants who are enrolled in CAAP will not receive a monthly stipend but may continue to receive cash aid provided that all CAAP income and other eligibility requirements are met. If GED is attained in less than 6 months, this activity will be followed by either Job Search or Placement in the Employment Track, or enrollment in the Education and Employment Track with the goal of enrolling in vocational training or post-secondary

Arriba Juntos Youth Employment Services

Appendix A

education.

- 4. **Behavioral Health**: Engagement in either Counseling (stand alone, or combined with job readiness), application for Supplemental Security Income (SSI), or a referral to the Department of Rehabilitation for services. Grantee will issue a monthly stipend to foster youth participants (up to a maximum of 6 months of total enrollment). Program participants who are enrolled in CAAP will not receive a monthly stipend but may continue to receive cash aid provided that all CAAP income and other eligibility requirements are met.
- **C.** Provide progressive case management and facilitate participants' progress and participation, coaching and supporting participant to complete activities.
  - 1. Work with WDD staff and other service provider staff to provide best interface of services to participant.
  - 2. Assist participants in navigating the process of enrollment in vocational training or post-secondary schools, including completion of enrollment applications, as well as identification of opportunities for financial aid and student services that would best assist participant, and help accessing them.
  - 3. Assist participants in navigating behavioral health, vocational rehabilitation and/or disability services including completion of enrollment into appropriate services and/or programs.
  - 4. Communicate concerns about individual clients to WDD.
- **D.** Provide Work readiness and Job Placement services connecting participants to employment opportunities generated by in-house agency contacts (or in limited instances, by the HSA JobsNow program).
- **E.** Meet Weekly with WDD staff, and others to coordinate employment and supportive services for individual participants.
- F. Work Sites Development for Tier Zero:
  - 1. Provide outreach to community based organizations and private businesses for on-going 20-25 hours a week placement or projects, which may be up to 4 weeks in duration. This could be at the Grantee site.
  - 2. Develop in-house knowledge of range of employment services already available to potential program participants in the City of San Francisco.
  - 3. Develop and execute Work Experience agreements with the work site agency, which should include job duties and supervision.
  - 4. Provide training and technical assistance to work experience sites to ensure the quality of host site supervision and a positive experience for participants.
  - 5. Develop other infrastructure as needed for program function including technical assistance and ongoing support to work sites.
- G. Payroll Processing for Tier Zero:
  - 1. Establish payroll processing services appropriate to program function.
  - 2. Participants will be employees of the Grantee although participants' work experience may be performed at another agency. Grantee controls the work schedule and timesheets.

Appendix A

- 3. Maintain workers compensation insurance for participants.
- 4. Participant wages at an hourly rate shall be in conformance with San Francisco Minimum Compensation Ordinance. Employer FICA, California Unemployment Insurance, and Workers Compensation insurance will be paid by HSA. Only Work Experience hours actually worked are paid a wage. Paid time off that complies San Francisco Minimum Compensation ordinance will be paid to participants for Work Experience.
- 5. Provide Payroll reports for each pay date detailing each participant paid with participant name, social security number, check number, number of hours worked and Paid Time Off hours paid, Gross and Net wages paid, and Year-to- Date gross wages and number of hours. Reports will be available within a week of the pay date.
- 6. Provide to HSA, copies of paychecks issued to participants within a week of issuance date.
- 7. Issue paychecks and W-2s to Participants.
- 8. Third party payroll processing is also accepted.

# V. Location and Time of Services

Services will be provided at Arriba Juntos, 1850 Mission Street and 3120 Mission Street, San Francisco, and at various client work sites in San Francisco. Hours will be Monday through Friday, 8:30am to 5pm.

## VI. Service Objectives

- **A.** Serve 90 participants in one year period, but no more than 40 to 50 participants at any given time, serving each participant for a maximum of 6 months.
- **B.** <u>100%</u> of CAAP-referred participants who are eligible but not enrolled in the CalFresh program at program entry shall be assisted in applying for benefits.

# VII. Outcome Objectives

For all youth enrolled:

- A. <u>80%</u> will complete Tier Zero.
- **B.**  $\overline{50\%}$  will either meet their education goals or obtain employment.
- **C.** At least <u>75%</u> of program participants will report that the program helped them toward achieving their educational and/or employment goals.

For youth in specific tracks:

- A. <u>50% of youth enrolled in the Employment or Education and Employment</u> track will obtain either subsidized or unsubsidized Employment.
- B. <u>50%</u> of youth enrolled in the Education & Employment track will complete their vocational training or post-secondary education goals.
- C. <u>25%</u> of youth enrolled in the Education track will obtain HSD, GED, or improve their English language skills by progressing through the ESL levels.

D. <u>50%</u> of youth enrolled in the Behavioral Health track will complete the goal of their Behavioral Health Plan from the designated behavioral health/vocational provider.

Respondents shall be given the opportunity to not only rate the program using Likert-type scales, but also provide feedback in narrative form.

## VIII. Reporting Requirements

- A. Grantee will provide a **monthly** report of activities, referencing the tasks as described in Section VI & VII- Service and Outcome Objectives. Grantee will enter the monthly metrics in the CARBON database by the 15<sup>th</sup> of the following month.
- **B.** Grantee will provide an **annual** report summarizing the contract activities, referencing the tasks as described in Section VI & VII- Service and Outcome Objectives. This report will also include accomplishments and challenges encountered by the Grantee. Grantee will enter the annual metrics in the CARBON database by the 15<sup>th</sup> of the month following the end of the program year.

## C. Other Reports

- 1. Report on Participant Show/ No Show to First Date of Activity to WDD Youth Employment Advisor and on the Date of Activity.
- 2. Weekly Report to WDD Youth Employment Advisor of participants who are not compliant, either due to attendance or performance issues in any of their plan activities.
- 3. Monthly Attendance and Progress Report, per HSA format, for each participant served. Reports must be received on or before the 3<sup>rd</sup> of the month following the preceding report calendar month.
- 4. Provide a quarterly summary report of activities. The quarterly reports will include the following:
  - a) Highlights of accomplishments including a client vignette.
  - b) Overview of opportunities and challenges experienced.
- 5. Submit an Exit Report, per HSA format, when participant exits services. Report will be emailed to WDD Youth Employment Advisor.
- 6. All job placements must be verified either by:
  - a) Submission of a copy of a pay stub or payroll record; or
  - b) Letter from employer
- D. Grantee will provide Ad Hoc reports as required by the Department.
- E. For assistance with reporting requirements or submission of reports, contact: elizabeth.leone@sfgov.org Contracts Manager

or

christina.iwasaki@sfgov.org Community Services Manager

#### IX. Monitoring Activities

- **A.** <u>Program Monitoring</u>: Program monitoring will include review of client eligibility, and back-up documentation for reporting progress towards meeting service and outcome objectives.
- **B.** <u>Fiscal Compliance and Contract Monitoring</u>: Fiscal monitoring will include review of the Grantee's organizational budget, the general ledger, quarterly balance sheet, cost allocation procedures and plan, State and Federal tax forms, audited financial statement, fiscal policy manual, supporting documentation for selected invoices, cash receipts and disbursement journals. The compliance monitoring will include review of Personnel Manual, Emergency Operations Plan, Compliance with the Americans with Disabilities Act, subcontracts, and MOUs, and the current board roster and selected board minutes for compliance with the Sunshine Ordinance.

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HUMANS			MMARY	
Na			Terr	n
ARRIBA	9/1/2017 - 6	/30/2020		
	Modification			
If modification, Effective Date of Mod.	No. of Mod.			
Program: Youth Employment Service	S			
Budget Reference Page No.(s)	(10 months)	(1 year)	(1 year)	
Program Term	9/1/17-6/30/18	7/1/18-6/30/19	7/1/19-6/30/20	Total
Expenditures				
Salaries & Benefits	\$157,369	\$188,843	\$188,843	\$535,056
Operating Expense	\$24,176	\$29,011	\$29,011	\$82,199
Subtotal	\$181,545	\$217,855	\$217,855	\$617,254
Indirect Percentage (%)	15%	15%	15%	\$0
Indirect Cost (Line 16 X Line 15)	\$27,232	\$32,678	\$32,678	\$92,588
Total Program Budget	\$208,777	\$250,533	\$250,533	\$709,843
WTW Client Pass-through	\$96,667	\$116,000	\$116,000	\$328,667
FCS Client Pass-through	\$109,900	\$131,880	\$131,880	\$373,660
Total Expenditures	\$415,344	\$498,413	\$498,413	\$1,412,170
HSA Revenues				
General Fund	\$192,155	\$230,586	\$230,586	\$653,327
FCS (state)	\$170,577	\$204,693	\$204,693	\$579,963
CFET (federal)	\$52,612	\$63,134	\$63,134	\$178,880
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TOTAL HSA REVENUES	\$415,344	\$498,413	\$498,413	\$1,412,170
Other Revenues				
	-			
Total Revenues	\$0			\$0
Full Time Equivalent (FTE)				
Prepared by: Nene	ette Tabernilla	Telephone No.: 41	5-551-1966 Da	te 8/8/17
HSA-CO Review Signature:				
HSA #1				10/25/2010
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# Program: Youth Employment Services (Same as Line 9 on HSA #1)

#### Salaries & Benefits Detail

						7/1/18-6/30/19 7/1/19-6/30/20		TOTAL
	Agency T	otals	HSA P % FTE	rogram	DHS Program	DHS Program	DHS Program	TOTAL
			funded					
	Annual Full		by HSA					
	TimeSalary	Total	(Max	Adjuste	Budgeted	Budgeted	Budgeted	
POSITION TITLE	for FTE	FTE	100%)	d FTE	Salary	Salary	Salary	1/0/00 to 2/0/00
Program Manager	\$45,760	1.00	5%	0.05	\$1,907	\$2,288	\$2,288	\$6,483
Program Coordinator	\$40,560	1.00	50%	0.50	\$16,900	\$20,280	\$20,280	\$57,460
Case Manager/EmploymentSpecialist/Job Coact	\$37,440	3.00	100%	3.00	\$93,600	\$112,320	\$112,320	\$318,240
								\$0
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TOTALS		5.00	155%	3.55	\$112,407	\$134,888	\$134,888	\$382,183
FRINGE BENEFIT RATE	40%							
EMPLOYEE FRINGE BENEFITS					\$44,963	\$53,955	\$53,955	\$152,873
TOTAL SALARIES & BENEFITS	\$0				\$157,369	\$188,843	\$188,843	\$535,056
	40							10/25/2016
HSA #2								10/25/2

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Program: Youth Employment Services (Same as Line 9 on HSA #1)

# **Operating Expense Detail**

Expenditure Category	TERM	9/1/17-6/30/18	7/1/18-6/30/19	7/1/19-6/30/20	Total
Rental of Property	-				
Utilities(Elec, Water, Gas, Phone, Scavenge	er) _	\$6,626	\$7,951	\$7,951	\$22,528
Office Supplies, Postage	-	\$2,129	\$2,555	\$2,555	\$7,238
Building Maintenance Supplies and Repair	_	\$3,954	\$4,744	\$4,744	\$13,442
Printing and Reproduction	-	\$642	\$770	\$770	\$2,183
Insurance	-	\$2,703	\$3,244	\$3,244	\$9,19 <u>1</u>
Staff Training	-				
Staff Travel-(Local & Out of Town)	-	\$689	\$827	\$827	\$2,344
Rental of Equipment	-	\$2,433	\$2,920	\$2,920	\$8,272
CONSULTANT/SUBCONTRACTOR DESCRIPTIVE T	ITLE				
	·				,
OTHER					
Other supportive services - DMV lic, forlift c	ert.	\$5,000	\$6,000	\$6,000	\$17,000
Physical exam, GED fees					
	·				
	·				
TOTAL OPERATING EXPENSE		\$24,176	\$29,011	\$29,011	\$82,199
HSA #3					

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1						Appendix B, Pag	ge 4
2							
4		m Name:					
5	(Same	as Line 9 on HSA #1)					
6 7			Program E	kpenditure De	tail		
8			r rogram Ez				
9							TOTAL
10	EQU	PMENT	TERM	9/1/17-6/30/18	7/1/18-6/30/19	7/1/19-6/30/20	
11	No.	ITEM/DESCRIPTI	ЭN				
12	140.	The second se					0
13							0
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29	TOTAL	REMODELING COST		0	0	0	0
30							·
_		CAPITAL EXPENDITURE		0	0	0	0
	1	ment and Remodeling Cost)					4010210010
33	HSA #	4					10/25/2016

#### Appendix A: Scope of Services to be Provided Larkin Street Youth Services Youth Employment Services September 1, 2017-June 30, 2020

#### I. Purpose of Grant

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  - Employment: Engagement in Job Search and Job Retention in Unsubsidized jobs, or Subsidized jobs. The Grantee is responsible for job development, job placement and retention support. For a limited number of placements, HSA will work with the Grantee to make wage subsidies available to program participants and/or some subsidized employment slots. No stipend will be issued for this track. CAAP participants may continue to receive cash aid provided that all CAAP income and other eligibility requirements are met. Foster youth will continue to receive supportive services through the Foster Youth program. If a participant is unsuccessful in getting a job and/or is not job ready, they can be reevaluated for another track within 30 days. Note: This activity is not available to participants who lack a High School Diploma/GED.
  - 2. Education and Employment: Enter into Vocational Training or Post-Secondary education programs leading to certificate and/or degree, or to acquisition of English language skills. This <u>must</u> be in addition to job searching for part-time/full-time employment or being concurrently engaged in employment. Grantee will issue a monthly educational support stipend to all participants (up to a maximum of 6 months of total enrollment). Program services continue and the employment may be subsidized as indicated above in item a. (Employment). Grantee is responsible for job development, job placement and retention support.
  - 3. Education: Studying towards attaining a High School diploma/General Education Diploma, or on acquisition of English language skills. Grantee will issue a monthly educational support stipend to all foster youth participants (up to a maximum of 6 months of total enrollment). Program participants who are enrolled in CAAP will not receive a monthly stipend but may continue to receive cash aid provided that all CAAP income and other eligibility requirements are met. If GED is attained in less than 6 months, this activity will be followed by either Job Search or Placement in the Employment Track, or enrollment in the Education and Employment Track with the goal of enrolling in vocational training or post-secondary education.
  - 4. **Behavioral Health**: Engagement in either Counseling (stand alone, or combined with job readiness), application for Supplemental Security Income (SSI), or a referral to the Department of Rehabilitation for

services. Grantee will issue a monthly stipend to foster youth participants (up to a maximum of 6 months of total enrollment). Program participants who are enrolled in CAAP will not receive a monthly stipend but may continue to receive cash aid provided that all CAAP income and other eligibility requirements are met.

- **C.** Provide progressive case management and facilitate participants' progress and participation, coaching and supporting participant to complete activities.
  - 1. Work with WDD staff and other service provider staff to provide best interface of services to participant.
  - 2. Assist participants in navigating the process of enrollment in vocational training or post-secondary schools, including completion of enrollment applications, as well as identification of opportunities for financial aid and student services that would best assist participant, and help accessing them.
  - 3. Assist participants in navigating behavioral health, vocational rehabilitation and/or disability services including completion of enrollment into appropriate services and/or programs.
  - 4. Communicate concerns about individual clients to WDD.
- **D.** Provide Work readiness and Job Placement services connecting participants to employment opportunities generated by in-house agency contacts (or in limited instances, by the HSA JobsNow program).
- E. Meet Weekly with WDD staff, and others to coordinate employment and supportive services for individual participants.
- F. Work Sites Development for Tier Zero:
  - 1. Provide outreach to community based organizations and private businesses for on-going 20-25 hours a week placement or projects, which may be up to 4 weeks in duration. This could be at the Grantee site.
  - 2. Develop in-house knowledge of range of employment services already available to potential program participants in the City of San Francisco.
  - 3. Develop and execute Work Experience agreements with the work site agency, which should include job duties and supervision.
  - 4. Provide training and technical assistance to work experience sites to ensure the quality of host site supervision and a positive experience for participants.
  - 5. Develop other infrastructure as needed for program function including technical assistance and ongoing support to work sites.
- G. Payroll Processing for Tier Zero:
  - 1. Establish payroll processing services appropriate to program function.
  - 2. Participants will be employees of the Grantee although participants' work experience may be performed at another agency. Grantee controls the work schedule and timesheets.

- 3. Maintain workers compensation insurance for participants.
- 4. Participant wages at an hourly rate shall be in conformance with San Francisco Minimum Compensation Ordinance. Employer FICA, California Unemployment Insurance, and Workers Compensation insurance will be paid by HSA. Only Work Experience hours actually worked are paid a wage. Paid time off that complies San Francisco Minimum Compensation ordinance will be paid to participants for Work Experience.
- 5. Provide Payroll reports for each pay date detailing each participant paid with participant name, social security number, check number, number of hours worked and Paid Time Off hours paid, Gross and Net wages paid, and Year-to- Date gross wages and number of hours. Reports will be available within a week of the pay date.
- 6. Provide to HSA, copies of paychecks issued to participants within a week of issuance date.
- 7. Issue paychecks and W-2s to Participants.
- 8. Third party payroll processing is also accepted.

#### V. Location and Time of Services

Services will be provided at 134 Golden Gate Ave., San Francisco, and at various client work sites in San Francisco. Hours will be Monday through Friday, 8:30-4:30pm, GED-Monday-Thursday, 4:00-6:00pm, and by appointment.

#### VI. Service Objectives

- A. Serve 90 participants in one year period, but no more than 40 to 50 participants at any given time, serving each participant for a maximum of 6 months.
- **B.** <u>100%</u> of CAAP-referred participants who are eligible but not enrolled in the CalFresh program at program entry shall be assisted in applying for benefits.

#### VII. Outcome Objectives

For all youth enrolled:

- A. <u>80%</u> will complete Tier Zero.
- **B.** <u>50%</u> will either meet their education goals or obtain employment.
- **C.** At least <u>75%</u> of program participants will report that the program helped them toward achieving their educational and/or employment goals.

For youth in specific tracks:

- A. <u>50% of youth enrolled in the Employment or Education and Employment</u> track will obtain either subsidized or unsubsidized Employment.
- B. <u>50% of youth enrolled in the Education & Employment track will complete</u> their vocational training or post-secondary education goals.
- C. <u>25%</u> of youth enrolled in the Education track will obtain HSD, GED, or improve their English language skills by progressing through the ESL levels.

D. <u>50%</u> of youth enrolled in the Behavioral Health track will complete the goal of their Behavioral Health Plan from the designated behavioral health/vocational provider.

Respondents shall be given the opportunity to not only rate the program using Likert-type scales, but also provide feedback in narrative form.

#### VIII. Reporting Requirements

- A. Grantee will provide a monthly report of activities, referencing the tasks as described in Section VI & VII- Service and Outcome Objectives. Grantee will enter the monthly metrics in the CARBON database by the 15<sup>th</sup> of the following month.
- **B.** Grantee will provide an **annual** report summarizing the contract activities, referencing the tasks as described in Section VI & VII- Service and Outcome Objectives. This report will also include accomplishments and challenges encountered by the Grantee. Grantee will enter the annual metrics in the CARBON database by the 15<sup>th</sup> of the month following the end of the program year.

#### C. Other Reports

- 1. Report on Participant Show/ No Show to First Date of Activity to WDD Youth Employment Advisor and on the Date of Activity.
- 2. Weekly Report to WDD Youth Employment Advisor of participants who are not compliant, either due to attendance or performance issues in any of their plan activities.
- 3. Monthly Attendance and Progress Report, per HSA format, for each participant served. Reports must be received on or before the 3<sup>rd</sup> of the month following the preceding report calendar month.
- 4. Provide a quarterly summary report of activities. The quarterly reports will include the following:
  - a) Highlights of accomplishments including a client vignette.
  - b) Overview of opportunities and challenges experienced.
- 5. Submit an Exit Report, per HSA format, when participant exits services. Report will be emailed to WDD Youth Employment Advisor.
- 6. All job placements must be verified either by:
  - a) Submission of a copy of a pay stub or payroll record; or
  - *b)* Letter from employer
- **D.** Grantee will provide Ad Hoc reports as required by the Department.
- E. For assistance with reporting requirements or submission of reports, contact: elizabeth.leone@sfgov.org Contract Manager

or

christina.iwasaki@sfgov.org Community Services Manager

#### IX. Monitoring Activities

- A. <u>Program Monitoring</u>: Program monitoring will include review of client eligibility, and back-up documentation for reporting progress towards meeting service and outcome objectives.
- **B.** <u>Fiscal Compliance and Contract Monitoring</u>: Fiscal monitoring will include review of the Grantee's organizational budget, the general ledger, quarterly balance sheet, cost allocation procedures and plan, State and Federal tax forms, audited financial statement, fiscal policy manual, supporting documentation for selected invoices, cash receipts and disbursement journals. The compliance monitoring will include review of Personnel Manual, Emergency Operations Plan, Compliance with the Americans with Disabilities Act, subcontracts, and MOUs, and the current board roster and selected board minutes for compliance with the Sunshine Ordinance.

	Α	В	С	D	E						
1				Appendix B, Page Document Date:	1 8/8/2017						
2				Document Date:	0/0/2017						
3	HUMAN SERVICES AGENCY BUDGET SUMMARY										
4	BY PROGRAM										
5	Name Term										
6	Larkin Street Youth Services			9/1/17	- 6/30/20						
7	(Check One) New X_ Renewal _	Modification									
	· · · · · · · · · · · · · · · · · · ·										
8	If modification, Effective Date of Mod.	No. of Mod.	·								
9	Program: Youth Employment Services										
	Budget Reference Page No.(s) Program Term	9/1/17 - 6/30/18	7/1/18 - 6/30/19	7/1/19 - 6/30/20	Total						
12	Expenditures	3/1/17 - 0/30/10	111110 - 0130/13	111113 - 0130120	10001						
	-	\$111,886	¢425 404	\$135,191	\$382,268						
	Salaries & Benefits	\$50,782	\$135,191 \$60,938	\$60,938	\$172,658						
	Operating Expense Subtotal	\$162,667	\$196,129	\$196,129	\$554,925						
15	Subtotal	\$102,007	\$190,123	\$150,125							
16	Indirect Percentage (%)	15%	15%	15%							
17	Indirect Cost (Line 16 X Line 15)	\$23,587	\$28,985	\$28,985	\$81,557						
18	Total Program Budget	\$186,254	\$225,114	\$225,114	\$636,482						
19	WTW Direct Client Pass-Through	\$96,667	\$116,000	\$116,000	\$328,667						
	FCS Direct Client Pass-Through	\$109,900	\$131,880	\$131,880	\$373,660						
21	Total Expenditures	\$392,821	\$472,994	\$472,994	\$1,338,809						
22	HSA Revenues										
	General Fund	\$181,997	\$219,600	\$219,600	\$621,197						
24	FCS (state)	\$163,888	\$196,665	\$196,665	\$557,218						
	CFET (federal)	\$46,936	\$56,729	\$56,729	\$160,394						
26											
27 28											
29											
30			·····								
31	TOTAL HSA REVENUES	\$392,821	\$472,994	\$472,994	\$1,338,810						
32	Other Revenues										
33											
34											
35 36											
30 37					· · · · · · · · · · · · · · · · · · ·						
38	Total Revenues	\$0			\$0						
39	Full Time Equivalent (FTE)										
41	Prepared by:		Telephone No.:		Date						
	HSA-CO Review Signature:		<u>.                                    </u>	· · · · · · · · · · · · · · · ·							
43	HSA #1				11/15/200						

	A	В	C	D	E	F	G	н				
1_								Appendix B, Page				
2								Document Date:	8/8/2017			
3	Program Name: Youth Employment	t Services										
5	(Same as Line 9 on HSA #1)											
6												
7		Salaries & Benefits Detail										
8												
9		9/1/17 - 6/30/18 7/1/18 - 6/30/19 7/1/19 - 6/30/20										
10	1	Agency T	otals	For HS/	A Program			For DHS Program	TOTAL			
<u> </u>		Annual Full										
12	POSITION TITLE	TimeSalary for FTE	Total % FTE	% FTE	Adjusted FTE	Budgeted Salary	Budgeted Salary	Budgeted Salary	9/1/17 to 6/30/20			
13	Pre-College Transition Coordinator	\$41,000	100%	100%	65%	\$22,208	\$26,650	\$26,650	\$75,508			
14	Lead Education & Employment Col	\$41,000	100%	100%	65%	\$22,208	\$26,650	\$26,650	\$75,508			
15	Program Manager, Education	\$55,000	100%	100%	20%	\$9,167	\$11,000	\$11,000	\$31,167			
	Program Manager, Employment	\$55,000	100%	100%	20%	\$9,167	\$11,000	\$11,000	\$31,167			
	Associate Director, Educatino	\$66,950	100%	100%	15%	\$8,369	\$10,043	\$10,043	\$28,454			
18	Associate Director, Employment	\$66,950	100%	100%	15%	\$8,369	\$10,043	\$10,043	\$28,454			
	Director, Larkin Street Academy	\$82,400	100%	100%	11%	\$6,867	\$8,985	\$8,985	\$24,837			
~ ~	Chief of Programs	\$118,000	100%	100%	4%	\$3,442	\$4,130	\$4,130	\$11,702			
21							······································		\$0			
.,									\$0			
22									\$0			
23									\$0			
24									\$0			
25									\$0			
26												
27									\$0			
28									\$0			
29									\$0			
<u>30</u> 31	TOTALS		8.00	8.00	2.14	\$89,796	\$108,500	\$108,500	\$306,796			
32	FRINGE BENEFIT RATE	25%										
33	EMPLOYEE FRINGE BENEFITS					\$22,090	\$26,691	\$26,691	\$75,472			
34 35												
	TOTAL SALARIES & BENEFITS	\$0				\$111,886	\$135,191	\$135,191	\$382,268			
	HSA #2			,					11/15/2007			

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3								Document Date.		0/0/2011
4	Program Nam			vices						
5	(Same as Line	e 9 on HSA #1	)							
7				Ope	erating Expen	se	Detail			
8	1				•					
9										
10										TOTAL
	Expenditure C	ategory		TERM	9/1/17 - 6/30/18	3	7/1/18 - 6/30/19	7/1/19 - 6/30/20	\$	
13	Rental of Prop	perty			\$38,333		\$46,000	\$46,000		\$130,333
14	Utilities(Elec, \	Water, Gas, P	hone, Scaver	nger)	\$2,751		\$3,301	\$3,301		\$9,35
15	Office Supplie	es, Postage			\$3,770		\$4,524	\$4,524		\$12,818
16	Building Maint	tenance Suppl	ies and Repa	iir	\$2,208	<b>.</b> .	\$2,650	\$2,650		\$7,508
17	Printing and R	eproduction								\$0
18	Insurance				\$2,149		\$2,579	\$2,579		\$7,307
19	Staff Training				\$513		\$615	\$615		\$1,743
20	Staff Travel-(L	ocal & Out of	Town)		\$491		\$589	\$589		\$1,669
21	Rental of Equi	ipment			\$567		\$680	\$680		\$1,927
22	CONSULTANT/S	UBCONTRACTO	R DESCRIPTIV	E TITLE						
23									\$	-
24									\$	-
25 26						~ ·			\$	
27									\$	-
	OTHER			6						
29										
30									\$	
31									\$	-
32									\$	-
33 34									Ψ	
35	TOTAL OPER	RATING EXPE	NSE		\$50,782		\$60,938	\$60,938		\$172,658
36										
	UGA #2									11/15/2007
131	HSA #3									

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1						Appendix B, Page Document Date:	8/8/2017
2						poquinent bate.	0.0/2011
4 P		Name:					
	Same a	as Line 9 on HSA #1)					
6 7		Bro	~~~~ <b></b>	Expenditure De	tail		
/ 8		FIO	grain E	xpenditure De	lan		
9							TOTAL
	QUI	PMENT T	ERM	9/1/17 - 6/30/18	7/1/18 - 6/30/19	7/1/19 - 6/30/20	
	N.L.						
11	No.	ITEM/DESCRIPTION		96,667	116,000	116000	328,667
12		WTW Client Pass Through FCS Client Pass Through		109,900	131,880	131880	373,660
13		FCS Client Pass Through		109,900	131,000	101000	0
14							0
15			,				0
16	,						0
17							0
18							0
19					0.47.000	0.17.000	
	OTAL	EQUIPMENT COST		206,567	247,880	247,880	702,327
21							
22 F	REM	ODELING					
23 C	Descrip	tion:					0
24							0
25							0
26							0
27							0
28							0
	OTAL	REMODELING COST		0	0	0	0
30							
		CAPITAL EXPENDITURE		206,567	247,880	247,880	702,327
		nent and Remodeling Cost)				ii	
	-ISA #4						11/15/2007