# City and County of San Francisco



# **Human Services Agency**

Department of Human Services Department of Aging and Adult Services Office of Early Care and Education

Trent Rhorer, Executive Director

# **MEMORANDUM**

TO:

HUMAN SERVICES COMMISSION

THROUGH:

TRENT RHORER, EXECUTIVE DIRECTOR

FROM:

NOELLE SIMMONS, DEPUTY DIRECTOR

JOHN TSUTAKAWA, DIRECTOR OF CONTRACTS づ 🗘

DATE:

MARCH 22, 2019

SUBJECT:

GRANT MODIFICATION: HAMILTON FAMILIES (NON-PROFIT)

FOR PROVISION OF CALWORKS HOUSING LOCATOR, HOUSING

CONNECTOR, AND HOUSING STABILIZATION SERVICES

**GRANT TERM:** 

Current

Modification Revised Contingency

Total

6/1/2016 -6/30/2019

3/1/2019 -6/30/2019

6/1/2016 -6/30/2019

**TOTAL GRANT** 

AMOUNT:

\$7,266,521

\$174,211

\$7,440,732

\$744,073

\$8,184,805

ANNUAL AMOUNT:

FY 16/17 \$1,462,492 FY 17/18 \$2,879,045 FY 18/19

\$3,099,195

**Funding Source MODIFICATION** 

County \$20,905

State \$54,006 Federal \$99,300 Contingency \$17,421

Total \$191,632

**FUNDING:** 

PERCENTAGE:

12%

31%

57%

The Department of Human Services (DHS) requests authorization to modify the existing grant with Hamilton Families for the provision of housing locator, housing connector, housing stabilization, and case management services to CalWORKs participants for the period of March 1, 2019 to June 30, 2019 in an additional \$174,211 plus 10% contingency for a revised total grant amount not to exceed \$8,184,805. The purpose of this modification is to provide placement services to an additional 25 families during the 2018-19 fiscal year.

#### Background

Senate Bill (SB) 855 (Chapter 29, Statutes of 2014) allocated State funding for housing supports to homeless CalWORKs recipients. Homelessness has been identified as one of the major

barriers that impact the CalWORKs families' ability to participate in required activities and meet program requirements that leads toward the path of self-sufficiency.

364 CalWORKs families have been placed in permanent housing through CalWORKs Housing Support Program services to-date. This modification expects to place an additional 25 families into housing during the 2018-19 fiscal year while continuing to provide housing support through landlord mediation, as needed, for those already housed. Hamilton Family Center also provides the ongoing case management for Out-of-County housing placements, managing the rentals subsidies and supportive services.

#### Services to be Provided

Grantee will provide CalWORKs families living in shelters, transitional housing programs, and families who are at risk of losing their permanent housing, with housing locator and housing connector services to obtain and retain permanent housing.

#### Housing Locator Services

Identifies units and provides unit descriptions for the housing match and placement process. Grantee will identify and establish a current list of available housing units for this program within the City and County of San Francisco and surrounding Bay Area Counties (within the Bay Area's nine counties and beyond).

#### Housing Connector Services

Works with Housing Locator Services, the CalWORKs Social Worker, and CalWORKs families to match and place the families with available housing units and assists families throughout the lease application and placement process.

#### Housing Stabilization and Case Management Services

Provides ongoing intensive housing case management services including regular meetings with participants to track progress towards employment and housing goals, and referrals to other local supportive services. In addition to these services, the modification will support expanded case management services for all program clients as well as direct pass-through subsidies to clients for various housing-related costs, such as move-in assistance, rental subsidies for up to one year, and household goods.

Hamilton Family Center will provide services primarily at 225 Hyde Street, San Francisco, as well as other locations in the Bay Area.

This modification will provide for additional staffing capacity which in turn will increase placement of an additional 25 families into housing, and an additional 10 families for housing stabilization services for the rest of the 2018-19 fiscal year.

#### Selection

Grantee was selected through Request for Proposals #623 for CalWORKs Housing Broker Services and Request for Proposals #626 for CalWORKs Housing Coordinator Services. Both RFPs were competitively bid in October 2014.

# **Funding**

Funding for this grant modification is provided by a combination of Federal, State, and Local funds.

# **ATTACHMENTS**

Appendix A-2, Scope of Services Appendix B-2, Budget

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#### APPENDIX A-2

# AGREEMENT BETWEEN SAN FRANCISCO DEPARTMENT OF HUMAN SERVICES AND HAMILTON FAMILIES

CalWORKs Housing Locator, Housing Connector, and Housing Stabilization July 1, 2016 – June 30, 2019 Revised 3/1/19

#### Changes in bold and italics

#### I. Purpose of Grant

To provide CalWORKs families meeting the California Department of Social Services (CDSS) definition of homelessness, with housing locator, housing connector, and housing stabilization and case management services to obtain and retain permanent housing.

#### II. Definitions

CalWORKs

California Work Opportunity and Responsibility to Kids welfareto-work program for families receiving Temporary Aid to Needy

Families (TANF) cash aid.

**CWHSP** 

CalWORKs Housing Support Program, an integrated program of HSA staff and contracted services to place Homeless CalWORKs participants in permanent housing

Grantee

Hamilton Families (HF)

Homeless

CDSS definition of homeless under the Housing Support Program, currently:

- 1) Lacking a fixed and regular nighttime residence; or
- 2) Having a primary nighttime residence that is a supervised publicly or privately operated shelter designed to provide temporary living accommodations; or
- 3) Residing in a public or private place not designed for, or ordinarily used as, a regular sleeping accommodation for human beings; or
- 4) In receipt of a judgment for eviction, as ordered by a court.

**HSA** 

Human Services Agency of the City and County of San Francisco, also the Department

SW

Human Service Agency Social Worker staff

III. Target Population

CalWORKs families as referred by HSA meeting the definition of Homelessness developed for this program by the California Department of Social Services as listed in Section II Definitions.

#### IV. Description of Services

Grantee Responsibilities:

Housing Locator Services

- A. Contractor will provide a list of units with descriptions for every housing match and placement process. Contractor will identify and establish a current list of available housing units for this program within the City and County of San Francisco and surrounding Bay Area Counties including but not limited to: Alameda, Contra Costa, Marin, Napa, San Mateo, Santa Clara, and Solano.
- B. A systematic approach to searching for suitable units, using standard real estate networking listings and publications, landlord outreach, and other methods. This should result in a portfolio of units that vary in size reflective of the CalWORKs families' needs, and that have monthly rent amounts which a family could conceivably assume without the help of a subsidy after exiting the Housing Support Program.
- C. Target housing search to neighborhoods where clients have a higher likelihood economic success and housing stability.
- D. Maintaining a centralized, virtually accessible, listing of units with description and information on how to apply, within SF and the nine Bay Area surrounding counties, and other counties as appropriate, that is updated weekly and could be accessible to CalWORKs staff and assigned participants in the Housing Support Program.
- E. After the housing placement and follow-up and retention service period, the Housing Services Locator may need to be involved again with the families if there are problems with ongoing housing retention that may include arbitrating conflicts with the landlord. This service must be provided to all HSP families, regardless of whether case management is provided by SFHSA or by the contracted provider.
- F. Provider will communicate frequently with the CalWORKs program and Housing Connector through emails, phone calls, and possibly web-based resources to disseminate information about housing resources, coordinate the matching of families to housing options, and navigate placement and retention in housing.
- G. Provide language capacity for service mirroring the needs of the CalWORKs population.

**Housing Connector Services** 

A. Works with Housing Locator, the CalWORKs Social Workers, and CalWORKs families to match and place the families with available housing units and assists families throughout the lease application and placement process. NOTE: The referral process of families from CW SW to HF is done via Launchpad, and office space for HF could be made available at the CalWORKs site to improve coordination and streamline this process.

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- B. Negotiates leases with landlords pertaining to families to be placed in their rental properties. Note: the lease needs to be a year in length and signed prior to move-in and sent to the CWHSP within 5 days of completion.
- C. Conducts and documents a pre-move-in inspection report of units considered for match and placement process to ensure basic habitability, safety and cleanliness. *Note: this report should include documentation and photos to identify any pending repairs to be provided to CalWORKs SW prior to the move-in date.*
- D. In collaboration with the CalWORKs Social Worker and CalWORKs families, performs the appropriate housing matches between units and identified families, recommends housing options/solutions, and placement that includes making housing-related service referrals that lead to lease approval.
- E. Transports families and shows available units determined to be a match.
- F. Works with the CalWORKs Social Workers to identify, gather and coordinate issuances of approved move-in costs expenditures for families such as the deposit, first and last month's rent, furniture, etc. Assists families in applying for move-in assistance from other sources as appropriate.
- G. Directly pays for approved housing search (including credit checks, application fees, paying off debt to utility companies, assistance in correcting erroneous unlawful detainers), and move-in costs, (security deposit, first, second, and last month's rent, furniture), and other costs related to these client activities that are approved by CalWORKs per CWHSP guidelines.
- H. Serves as the direct landlord liaison and communicates with the CalWORKs Social Workers.
- I. Coordinates housing search process and provide responsive and collaborative effort focusing on the intensive beginning phase to match/place CalWORKs families with housing. This includes completing the housing application and assistance on obtaining required documentation to get the lease completed, providing a unit move-in to-do list to the families, and completing the move-in checklist requirements for CalWORKs program documentation. Provides weekly progress report to the CalWORKs Social Worker on the status of families in the matching and placement process.
- J. Contractor will track leased units in a database, noting occupancy dates and lease terms, any changes in ownership or property management. Contractor will share that information with HSA on a monthly basis for the ongoing subsidy payments.
- K. Contractor will communicate frequently with the CalWORKs program and Housing Stabilization provider through emails, phone calls, and possibly web-based resources to disseminate information about housing resources, coordinate the matching of families to housing options, and navigate placement and retention in housing.
- L. Contractor will provide Neighborhood Welcome packets including information on local community services and resources and distribute the packet to families once placed.
- M. Provide language capacity for service mirroring the needs of the CalWORKs population.

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<u>Housing Stabilization and Case Management Services for HSP families case managed by</u> Hamilton Families:

- A. Provide wrap-around ongoing and intensive housing case management until the family exits the CalWORKs Housing Support Program. Case management services to include:
  - 1. At least monthly face-to-face meetings with the family and its head of household upon assuming case management or following housing placement. Case management approach with the family needs to be responsive, supportive and collaborative. Other meetings in addition to the monthly face-to-face could either be in-office, via phone/web, or home visits depending upon the need.
  - 2. Provide referrals and a resource list with local social services and employment services providers in all counties where clients are placed to actively support client linkages to needed services and facilitate connection with local employment opportunities.
  - 3. Establish quarterly housing goals with each family with a plan for when the subsidy ends.
  - 4. Check in on and support client's progress toward obtaining or maintaining employment situations and increasing income, as well as housing retention and stability
  - 5. On an as needed basis, case management may entail coordinating with CWHSP and San Francisco's Coordinated Entry System to connect HSP clients with deeper housing needs to the broader array of housing and homeless services available, including emergency shelter and permanent supportive housing.
- B. Provides follow-up housing placement and retention services to all placed CalWORKs families until exit from the program.
- C. After the housing placement and follow-up and retention service period, the Housing Services Locator may need to be involved again with the families if there are problems with ongoing housing retention that may include arbitrating conflicts with the landlord. This applies to all HSP families, regardless of whether case management is provided by SFHSA or by the contracted provider.
- D. Contractor will administer the rental subsidy for designated program participants and follow program guidelines for the increasing share of his or her monthly income towards the rent for families' case managed by Contractor.
- E. Contractor will receive and maintain family CalWORKs eligibility documents from program participants on a monthly. Income reported to Hamilton Case Manager must be verified.
- F. Verify client's ongoing CalWORKs eligibility monthly and notify CW SW if discontinued. Determine if client will continue receiving retention services under CW WtW and for how long. Families no longer active in CalWORKs or not receiving retention services will become ineligible for HSP.
- G. If applicable, verify program participants' ongoing CW WtW Retention Services in counties outside of San Francisco on a monthly basis.
- H. Provide language capacity for service mirroring the needs of the CalWORKs population.

Department Responsibilities:

- A. CalWORKs Social Worker staff will work closely together with HF staff on matching and housing placement and stability. All program participants will have access to a full array of wrap-around services through their CalWORKs Housing Social Worker. When an HSP client is re-housed outside of San Francisco, the CalWORKs SW will ensure a "warm handoff" to the CalWORKs program in the new county of residence.
- B. The CalWORKs Social Worker staff will provide the intensive housing case management directly to the CalWORKs Housing Support families participating in the program and residing in San Francisco or otherwise identified by HSA until the family successfully completes the CalWORKs housing program. Housing case management is not limited to related rental issues, such as payment and rental compliance to prevent eviction and housing retention. Other case management needs related to CalWORKs eligibility and employment services, such as employment, utilities, school, transportation, material needs, therapy or treatment, and other needs are also handled by the CalWORKs social workers.
- C. HSA will work towards the same outcome objectives as HF for those families case managed by CWHSP Social Workers.
- D. The CalWORKs program will evaluate income and rent obligations and the rental subsidy program administration. HSA will administer the rental subsidy for program participants after the move-in, and beginning with the third month's rent and follow program guidelines for the increasing share of his or her monthly income towards the rent for families' case managed by CalWORKs.
- E. Provide office/desk space for HF Staff while working at HSA site to better coordinate with CalWORKs staff.

#### V. Location and Time of Service

Grantee shall provide contracted services at Hamilton Families offices in San Francisco, other Hamilton locations, and at housing sites. HF staff will also work at CalWORKs offices as described above. Services are to be provided five days a week, between the hours of 9:00am and 5:00pm, some evenings and weekends, and at other times when necessary to best serve the needs of families. The nature of the Housing Locator and Housing Connector work will require extensive work in the community, including the surrounding counties.

### VI. Service Objectives

The Grantee will meet the following Service Objectives:

- A. Provide Housing Locator and Housing Connector services to all referred CalWORKs families per year. Number of referrals made each year will be based on the agreed upon number of families to be placed in housing within the program year.
- B. Provide ongoing case management and direct rent subsidy payments to referred CalWORKs families placed out of county. In FY16/17, HF will serve 64 families; in FY17/18, HF will serve 90 to 100 families annually, *in FY18/19, HF will serve 100 families annually*.

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C. Families referred by HSA will move to Housing Connector Services within 7 days from the date referred to HF by the CW HSP unit.

#### VII. **Outcome Objectives**

The Grantee will meet the following Outcome Objectives:

- A. Place 70 families in housing in FY16/17 and 60-70 families in housing in FY17/18, and 85 families in housing in FY18/19, with the families being placed in permanent housing in an average of 30 days from the start of their housing search
- B. 95% of families will remain stably housed 3 months after being housed.
- C. 85% of families placed who receive case management services from Hamilton Families will retain housing 9 months after housing placement.
- D. 80% of families in HSP who receive case management services from Hamilton Families that exit the program will exit to permanent housing
- E. 85% of families exiting HSP who receive case management services from Hamilton Families should not become homeless within a year.
- F. A minimum of 50% of HSP families served during a survey sample period shall complete a Client Satisfaction Survey. 80% of clients participating in the Client Satisfaction Survey will rate services as "Excellent" or "Good". Grantees should use the following standardized question: "How would you rate the [specific services] Program overall?" The options should be "Excellent", "Good", "Fair" and "Poor". This survey will be conducted by Hamilton Families staff according to HSA guidelines. Grantees should include the following standardized questions: "How would you rate the [specific services] Program overall?", "How would you rate staff responsiveness and follow-through with issues?", "How would you rate of staff effectiveness in connecting you to services in your new county of residence?" The options should be "Excellent", "Good", "Fair" and "Poor". This survey will be conducted by the contracted provider according to HSA guidelines.
- G. CalWORKs Social Work and Employment Specialist staff shall complete a Client Satisfaction Survey. 80% of CalWORKs staff taking the Client Satisfaction Survey will rate services as "Excellent" or "Good". Grantees should use the following standardized question: "How would you rate the [specific services] Program overall?" The options should be "Excellent", "Good", "Fair" and "Poor".

#### VIII. **Reporting Requirements**

- A. Grantee will provide a weekly update report on the new Lease Agreements, the receipt of all other accounting expenses at time of move-in, the W-9 Tax information Form endorsed by the landlord/property manager, and other forms as needed.
- B. Grantee will provide a monthly report of activities, referencing the tasks as described in Section VI & VII- Service and Outcome Objectives, including monitoring and documenting family CalWORKs eligibility with verification maintained in the case files for families case managed by Hamilton Families and employment status with hiring date and employer information. Grantee will enter the quarterly metrics in the CARBON database by the 15th of the following month.

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- C. Grantee will provide the CWHSP State Data report monthly by email to the Program Monitor by the 10<sup>th</sup> of the month. Grantee will provide monthly employment status in the State data report.
- D. Grantee will provide a quarterly report of activities, referencing the tasks as described in Section VI & VII- Service and Outcome Objectives. Grantee will enter the quarterly metrics in the CARBON database by the 15th of the month following the end of the quarter.
- E. Grantee will provide an annual report summarizing the contract activities, referencing the tasks as described in Section VI & VII Service and Outcome Objectives. This report will also include accomplishments and challenges encountered by the Grantee. Grantee will enter the annual metrics in the CARBON database by the 15th of the month following the end of the program year.
- F. Grantee will provide Ad Hoc reports as required by the Department.
- G. For assistance with reporting requirements or submission of reports, contact: Judy Ng at judy.ng@sfgov.org
  Contract Manager, Office of Contract Management
  Eva Iraheta at eva.iraheta@sfgov.org
  Community Services Supervisor, Welfare-to-Work Services Division

#### IX. Monitoring Activities

## A. Program Monitoring:

Program monitoring will include a site visit, review of quarterly and annual reports, and review of case files and back-up documentation verifying progress towards meeting service and outcome objectives. The provider should bear in mind that performance will be measured in large part by clients' success in maintaining stable housing for six months after receiving assistance.

## B. Fiscal Compliance and Grant Monitoring:

Fiscal monitoring will include review of the Grantee's organizational budget, the general ledger, quarterly balance sheet, cost allocation procedures and plan, State and Federal tax forms, audited financial statement, fiscal policy manual, supporting documentation for selected invoices, cash receipts and disbursement journals. The compliance monitoring will include review of Personnel Manual, Emergency Operations Plan, Compliance with the Americans with Disabilities Act, subcontracts, and MOU's, and the current board roster and selected board minutes for compliance with the Sunshine Ordinance.

	Α	В	С	D	E					
1				Appendix B-2, Page						
2				Document Date: 3/19	9/2019					
3	HUMAN SERVICES AGE	NCY BUDGET SI	JMMARY							
4	BY PROGRAM									
5	Name			Term						
6	Hamilton Families			7/1/2016-6/30/19						
7	(Check One) New Renewal	Modification _X	-							
8_	If modification, Effective Date of Mod.	No. of Mod. 2								
9	Program: CW Housing Locator and Cor	nnector Services								
10	Budget Reference Page No.(s)			Revised	Total					
	Program Term	7/1/16-6/30/17	7/1/17-6/30/18	7/1/18-6/30/19	7/1/2016-6/30/19					
12	Expenditures									
13	Salaries & Benefits	\$477,143	\$652,417	\$756,557	\$1,886,117					
	Operating Expense	\$108,328	\$179,362	\$204,700	\$492,390					
	Subtotal	\$585,471	\$831,779	\$961,257	\$2,378,507					
16	Indirect Percentage (%)	15%	15%	15%	15%					
17	Indirect Cost (Line 16 X Line 15)	\$87,821	\$124,767	\$144,188	\$356,775					
18	Direct Pass-thru Expenditures	\$789,200	\$1,922,500	\$1,993,750	\$4,705,450					
19	Total Expenditures	\$1,462,492	\$2,879,045	\$3,099,195	\$7,440,732					
20	HSA Revenues									
21	Federal TANF 93.558	\$833,620	\$1,641,056	\$1,766,541	\$4,241,217					
	State	\$453,373	\$892,504	\$960,750	\$2,306,627					
	Local	\$175,499	\$345,485	\$371,903	\$892,888					
24										
25 26										
27			·							
28										
29		\$1,462,492	\$2,879,045	\$3,099,195	\$7,440,732					
30 31	Other Revenues			,						
32										
33										
34										
35										
	Total Revenues	\$1,462,492	\$2,879,045	\$3,099,195	\$7,440,732					
37	Full Time Equivalent (FTE)	7.60	11.78	11.78						
39	Prepared by: Rosa M. Martinez			Telephone No.: 415	-614-9060					
40	HSA-CO Review Signature:				•					
41	HSA #1				3/19/2019					

Appendix P.2. Page 2   Document Pate: 3/19/2019   Document Pate: 3/19/201		Α	В	С	D	E	F	G	Н	l l	
Program: CW Housing Localor and Connector Services   Salaries	1										
Program: CW Housing Locator and Connector Services   Salaries & Benefits Detail   Salaries & Benefits Details		Document Date: 3/19/2019									
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		(Same as Line 9 on HSA #1)				•					
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Annual Full   TimeSalary   Total %   FTE   W. FTE   FTE   Budgeted Salary   Salary	10						7/1/16-6/30/17	7/1/17-6/30/18			
POSITION TITLE	11			otals	For HS/	\ Program		ı	I	TOTAL	
13   Director of Housing Solutions   \$99,000   100%   50%   41%   \$26,000   \$28,000   \$37,300   \$91,300     14   Assistant Director-Housing Stability   \$75,000   100%   200%   198%   \$52,000   \$92,750   \$110,417   \$255,167     15   Housing Resources Specialist   \$49,920   100%   100%   48%   \$47,840   \$23,920   \$23,920   \$99,680     17   Housing Intake Specialist   \$45,760   100%   100%   157%   \$0   \$26,000   \$42,155   \$88,383     18   Housing Navigation Specialist   \$45,760   100%   100%   145%   \$88,400   \$89,000   \$214,847   \$502,140     19   Housing Stability Specialist   \$45,760   100%   100%   460%   \$88,400   \$198,900   \$214,847   \$502,140     20   Program/Administrative Assistant   \$48,214   100%   100%   86%   \$41,800   \$41,800   \$41,800   \$124,800     21   Staff Accountant   \$57,845   100%   100%   23%   \$9,200   \$9,200   \$13,056   \$311,456     22   23				Total %		Adjusted					
Assistant Director-Housing Stability	12	POSITION TITLE	for FTE	FTE	% FTE	FTE	Budgeted Salary	Budgeted Salary	Budgeted Salary	Budgeted Salary	
Assistant Director-Housing Stability									1		
Housing Navigation/Stability   September   September	13	Director of Housing Solutions	\$90,000	100%	50%	41%	\$26,000	\$28,000	\$37,300	\$91,300	
Housing Navigation/Stability   September   September		•	]								
15 Coordinator         \$53,500         100%         200%         198%         \$52,000         \$92,750         \$110,417         \$255,167           16 Housing Resources Specialist         \$49,920         100%         100%         48%         \$47,840         \$23,920         \$23,920         \$95,680           17 Housing Intake Specialist         \$45,760         100%         100%         157%         \$0         \$26,208         \$42,155         \$86,363           18 Housing Navigation Specialists         \$45,760         100%         150%         145%         \$88,400         \$63,300         \$66,300         \$221,000           19 Housing Stability Specialist         \$45,760         100%         500%         460%         \$88,400         \$198,900         \$214,647         \$502,147           20 Program/Administrative Assistant         \$46,214         100%         100%         86%         \$41,600         \$41,600         \$41,600         \$134,600         \$31,456           21 Staff Accountant         \$57,845         100%         16%         23%         \$9,200         \$9,200         \$13,056         \$31,456           25 Company         \$46,000         \$46,000         \$46,000         \$46,000         \$46,000         \$46,000         \$46,000         \$46,000	14	Assistant Director-Housing Stability	\$75,000	100%		20%	\$0	\$0	\$15,000	\$15,000	
15 Coordinator         \$53,500         100%         200%         198%         \$52,000         \$92,750         \$110,417         \$255,167           16 Housing Resources Specialist         \$49,920         100%         100%         48%         \$47,840         \$23,920         \$23,920         \$95,680           17 Housing Intake Specialist         \$45,760         100%         100%         157%         \$0         \$26,208         \$42,155         \$86,363           18 Housing Navigation Specialists         \$45,760         100%         150%         145%         \$88,400         \$63,300         \$66,300         \$221,000           19 Housing Stability Specialist         \$45,760         100%         500%         460%         \$88,400         \$198,900         \$214,647         \$502,147           20 Program/Administrative Assistant         \$46,214         100%         100%         86%         \$41,600         \$41,600         \$41,600         \$134,600         \$31,456           21 Staff Accountant         \$57,845         100%         16%         23%         \$9,200         \$9,200         \$13,056         \$31,456           25 Company         \$46,000         \$46,000         \$46,000         \$46,000         \$46,000         \$46,000         \$46,000         \$46,000		Housing Navigation/Stability									
Housing Intake Specialist	15		\$53,500	100%	200%	198%	\$52,000	\$92,750	\$110,417	\$255,167	
Housing Navigation Specialists	16	Housing Resources Specialist	\$49,920	100%	100%	48%	\$47,840	\$23,920	\$23,920	\$95,680	
19         Housing Stability Specialist         \$45,760         100%         500%         460%         \$88,400         \$198,900         \$214,847         \$502,147           20         Program/Administrative Assistant         \$48,214         100%         100%         86%         \$41,600         \$41,600         \$41,600         \$124,800           21         Staff Accountant         \$57,846         100%         16%         23%         \$9,200         \$9,200         \$13,056         \$31,456           22         Lange Accountant         \$57,846         100%         16%         23%         \$9,200         \$9,200         \$13,056         \$31,456           22         Lange Accountant         \$57,846         100%         16%         23%         \$9,200         \$13,056         \$31,456           23         Lange Accountant         \$57,846         100%         \$16         \$10 <t< td=""><td>17</td><td>Housing Intake Specialist</td><td>\$45,760</td><td>100%</td><td>100%</td><td>157%</td><td>\$0</td><td>\$26,208</td><td>\$42,155</td><td>\$68,363</td></t<>	17	Housing Intake Specialist	\$45,760	100%	100%	157%	\$0	\$26,208	\$42,155	\$68,363	
19         Housing Stability Specialist         \$45,760         100%         500%         460%         \$88,400         \$198,900         \$214,847         \$502,147           20         Program/Administrative Assistant         \$48,214         100%         100%         86%         \$41,600         \$41,600         \$41,600         \$124,800           21         Staff Accountant         \$57,846         100%         16%         23%         \$9,200         \$9,200         \$13,056         \$31,456           22         Lange Accountant         \$57,846         100%         16%         23%         \$9,200         \$9,200         \$13,056         \$31,456           22         Lange Accountant         \$57,846         100%         16%         23%         \$9,200         \$13,056         \$31,456           23         Lange Accountant         \$57,846         100%         \$16         \$10 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>***</td><td>•••</td><td>4504.000</td></t<>								***	•••	4504.000	
Program/Administrative Assistant   \$48,214   100%   100%   86%   \$41,600   \$41,600   \$41,600   \$124,800								"		· · · · · · · · · · · · · · · · · · ·	
21         Staff Accountant         \$57,845         100%         16%         23%         \$9,200         \$9,200         \$13,056         \$31,456           22	19	Housing Stability Specialist	\$45,760	100%	500%	460%					
22	20	Program/Administrative Assistant	\$48,214	100%	100%	86%	\$41,600	\$41,600	\$41,600	\$124,800	
23       ————————————————————————————————————	21	Staff Accountant	\$57,845	100%	16%	23%	\$9,200	\$9,200	\$13,056	\$31,456	
24       ————————————————————————————————————	22										
25       ————————————————————————————————————	23										
26       9       10	24										
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31 TOTALS 9.00 12.16 11.78 \$353,440 \$486,878 \$564,595 \$1,404,913  32 FRINGE BENEFIT RATE 35%  34 EMPLOYEE FRINGE BENEFITS \$1 \$123,703 \$165,539 \$191,962 \$481,204  35 TOTAL SALARIES & BENEFITS \$0 \$4477,143 \$652,417 \$756,557 \$1,886,117											
32       33     FRINGE BENEFIT RATE     35%       34     EMPLOYEE FRINGE BENEFITS     \$123,703     \$165,539     \$191,962     \$481,204       35       36       37     TOTAL SALARIES & BENEFITS     \$0     \$477,143     \$652,417     \$756,557     \$1,886,117		TOTALO		0.00	40.40	44.70	#2E0 440	640¢ p70		\$1 ANA 849	
33 FRINGE BENEFIT RATE       35%         34 EMPLOYEE FRINGE BENEFITS       \$123,703       \$165,539       \$191,962       \$481,204         35 36       37 TOTAL SALARIES & BENEFITS       \$0       \$477,143       \$652,417       \$756,557       \$1,886,117		TOTALS	L	9.00	12.16	11./8	<u> </u>	3486,878	1 \$504,595	J \$1,404,913	
35       36       37 TOTAL SALARIES & BENEFITS     \$0     \$477,143     \$652,417     \$756,557     \$1,886,117		FRINGE BENEFIT RATE	35%					η	1	I	
36       37     TOTAL SALARIES & BENEFITS       \$0     \$477,143       \$652,417     \$756,557       \$1,886,117		EMPLOYEE FRINGE BENEFITS					\$123,703	\$165,539	\$191,962	\$481,204	
37 TOTAL SALARIES & BENEFITS \$0 \$477,143 \$652,417 \$756,557 \$1,886,117											
		TOTAL SALARIES & REMEETS	φn				\$477 143	\$652.417	\$756 557	\$1 886.117	
		1		I .	L		9417,140	1 4002,417	1 4100,001	3/19/2019	

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1								Appendix B-2, Pa	
2								Document Date:	3/19/2019
	Drogram: CM	Housing Loop	tor and Connec	stor Cor	vices				
4 5	~	9 on HSA #1		JUI Jei	vices				
6	1001110 000 21110		,						
7				Ope	rating Expen	ise Det	ail		
8									
9									
11									TOTAL
12					7440 0/00/47			Revised	74,0040,00040
	Expenditure C			TERM	7/1/16-6/30/17	7/1/	/17-6/30/18		7/1/2016-6/30/19
14	Rental of Prop	perty			\$45,600	<u> </u>	\$80,500	\$112,900	\$239,000
15	Utilities(Elec,	Water, Gas, P	hone, Scaveng	er)	\$4,560		\$15,000	\$9,938	\$29,498
16	Office Supplie	s, Postage			\$3,610	<u> </u>	\$6,600	\$7,500	\$17,710
17	Building Main	tenance Suppl	ies and Repair		\$1,140	<u> </u>	\$1,200	\$1,200	\$3,540
18	Printing and R	Reproduction			***************************************				\$0
19	Insurance				\$5,320		\$9,000	\$7,360	\$21,680
20	Staff Training				\$5,472	! <u> </u>	\$7,000	\$5,000	\$17,472
21	Staff Travel-(L	ocal & Out of	Town)		\$9,500	)	\$18,000	\$0	\$27,500
22	Rental of Equ	ipment			\$2,926	<u> </u>	\$9,000	\$4,500	\$16,426
23	CONSULTANT/S	UBCONTRACTO	R DESCRIPTIVE T	ITLE					
24				<del></del>					
25				<b></b>					
26									-
27	OTHER								
	Computer Sur		ices		\$19,000		\$20,000		\$59,000
29	Hiring Expens			-	\$760	_	\$1,650		\$4,060 \$9,416
30	Fees and Sub Payroll Servic	<del></del>			\$3,800 \$3,040		\$3,812 \$5,000		\$13,040
32	Participant Ac				\$3,600	-	\$2,600		\$8,800
	Conferences				4-1-00	-	, = 1, <u>- 1, - 7 = </u>	\$2,248	\$2,248
34		n & vehicle ma	intenance	_				\$18,000	\$18,000
35	Janitorial Serv	vices						\$5,000	\$5,000
36				_	·				
37					-				
38									
39				_		_			
40									
	TOTAL OPER	RATING EXPF	NSE		\$108,328	}	\$179,362	\$204,700	\$492,390
43			- —		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				
	H6V #3								3/19/2019
44	HSA #3								3/ 13/2013

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1 2 3					Appendix B-1, Pa Document Date:						
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6 7		Direct Pass-thro	ough Expendit	ture Detail							
8		Billott ass and	Jugit Expondi								
9	DAGO T	HRU TERM	7446 6/2047	7/1/17-6/30/18	Revised 7/1/18-6/30/19	TOTAL 7/1/2016-6/30/19					
10	PASS T	HRU TERM	7/1/10~0/30/17	771717-0/30/10	771710-0730/19	77 1720 10-0/30/19					
11	No.	ITEM/DESCRIPTION									
12		Housing Barriers	\$10,400	\$17,500	\$21,250	\$49,150					
13		Emergency Supplies and Assistance		\$5,000	\$5,000	\$10,000					
14		Eviction Prevention		\$12,000	\$12,000	\$24,000					
15		Household Goods	\$30,000	\$105,000	\$127,500	\$262,500					
16		Rental Move-In Assistance	\$48,000	\$210,000	\$255,000	\$513,000					
17		Rental Subsidies	\$700,800	\$1,560,000	\$1,560,000	\$3,820,800					
18		Landlord Mediation Fund		\$13,000	\$13,000	\$26,000					
19											
20	TOTAL	PASS-THRU COST	\$789,200	\$1,922,500	\$1,993,750	\$4,705,450					
21											
22	REM	ODELING									
23	Descrip	tion:									
24											
25											
26											
27											
28											
29	TOTAL	REMODELING COST									
30											
31	TOTAL	CAPITAL EXPENDITURE	\$789,200	\$1,922,500	\$1,993,750	\$4,705,450					
32		nent and Remodeling Cost)			<del></del> "	-					
33	HSA #4					3/19/2019					