Memorandum

DATE:	July 2, 2025
To:	Angela Calvillo, Clerk of the San Francisco Board of Supervisors Disability
THROUGH:	and Aging Services Commission
From:	Kelly Dearman, Executive Director, Department of Disability and
	Aging Services
	Michael Zaugg, Director, Office of Community Partnerships
Subject:	Community Living Fund Program Six-Month Report (July – December 2024)

The San Francisco Administrative Code, Section 10.100-12, created the Community Living Fund (CLF) to support aging in place and community placement alternatives to potential institutionalization. This report fulfills the Administrative Code requirement that the Department of Disability and Aging Services (DAS) report to the Board of Supervisors every six months detailing the services provided and costs associated with the duties and services with this Fund.

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I. Overview

The Fund supports the Community Living Fund Program (CLFP), administered by Institute on Aging, aiming to reduce unnecessary institutionalization. The two populations of focus include (1) nursing facility residents transitioning to the community and (2) individuals living in the community who are at risk of being institutionalized. The program consists of four major service components as follows:

- 1. Traditional CLFP services
- 2. Public Guardian (PG) Housing Fund Services
- 3. DAS Enhanced Care Management (ECM) through CalAIM
- 4. DAS Community Supports (CS) Services through CalAIM

The traditional CLFP component uses a two-pronged approach including Intensive Case Management (ICM) and Purchase of Services (POS). It provides the needed resources not available through any other mechanism to the clients.

The program also provides housing funds for Public Guardian clients who meet the traditional CLFP eligibility criteria. These clients receive subsidies that help them remain living in the community.

To expand CLFP services, in July 2023, DAS launched its first contract with San Francisco Healthy Plan (SFHP) to provide ECM services. In July 2024, DAS entered into a second contract with SFHP to deliver CS services, which includes two types of services: (1) Community Transition Services (CTS) to Private Residences and (2) Nursing Facility Transition/Diversion (NFT/D) to Assisted Living Facilities. DAS subcontracts with IOA to deliver these services through CLFP for SFHP members. SFHP reimburses DAS for providing these services, and the revenue received will be used to offset the County General Fund expenditures. To the extent that some ECM and CS clients may have service needs that are not reimbursable under CalAIM, DAS covers those costs using CLF dollars.

Separate from, but in partnership with CLFP, the Scattered Site Housing and Rental Subsidy Administration (SSHRSA), managed by Brilliant Corners, is also funded by the CLF. This program provides housing opportunities and rental subsidies to eligible individuals, supporting their ability to live independently in the community.



This CLF Six-Month Report provides an overview of trends. The attached data tables and charts highlight key program trends for each six-month period, along with project-to-date figures where applicable.

II. Key Findings

A. Systemic Changes

During this period, the CLFP team and relevant stakeholders continued to review and streamline the program's procedures, data management system, referral and intake process, as well as community education and outreach strategies, to ensure effective service delivery through multiple service components.

The program is still using two data systems: PACECare Online (PCO) to document ECM and CS services, as well as CASECare for traditional CLFP services. PCO is undergoing an upgrade to incorporate the new CS services and claims process. Ongoing enhancements to the data system are needed to support efficient and accurate data exchange with SFHP.

CLFP performance measures continue to be impacted due to data being spread across two systems at the moment. The two data systems are planned to be consolidated in FY 25-26. Thus, the report on performance measures will be available in the near future.

B. Trends affecting the CLFP

1. <u>Referrals & Service Levels</u>

CLFP received a total of 312 new referrals during the 6-month period, consistent with the most recent period and nearly triple the volume of referrals over the prior two years. This referral volume is considerably higher than broader trends over the history of the program and is primarily attributable to ECM referrals made by SFHP, which account for approximately 81% (252) of all referrals in this period. The remaining 60 referrals were traditional community-based referrals for traditional ICM services. Across all CLFP referrals during this 6-month period, approximately 38% of individuals referred were eligible, of whom 76% were approved to receive services. In other words, of the 312 individuals referred this period, approximately 29% (91) were ultimately enrolled.

It bears noting that ECM referral outcomes differ significantly from historical and current ICM referral outcomes. ECM referrals are the main driver of the higher rates of ineligible determinations for CLFP case management services since the launch of ECM in July 2023. SFHP submits ECM referrals to DAS for potentially eligible SFHP members, most of whom have not requested ECM services or been informed of a referral made on their behalf. As such, when we performed outreach to referred individuals, many declined to participate in services (or cannot be reached), and are therefore deemed ineligible.

CLFP continues to work closely with SFHP to increase the volume of ECM referrals in order to enroll a greater number of clients and meet the annual enrollment targets. It is also advocated for SFHP to send higher quality referrals — for example, "warm handoff" referrals in which the referred individual is aware of the referral — to enhance the success in enrolling referred individuals.

CLF-funded programs (CLFP and SSHRSA program) served 355 unique clients during this 6-month period, some of whom had multiple enrollments across programs and service components. Most of these individuals (274 clients or 77%) received coordinated case management services. This can be broken down into nearly twothirds (65% or 179) of these individuals received ECM services and the remaining (35% or 95) received traditional CLFP ICM services. The SSHRSA program¹ administered by Brilliant Corners served 91 clients during this period, accounting for 26% of the total number of clients. Overall, CLF-funded service levels in this period were about 15% higher than the prior period, continuing a recent uptick in service levels, but still lower than broader historical program trends.

¹ This program was integrated into the data portion of the CLF Six Month Report in December 2018. Historic data was populated back to the July – December 2017 period based on when the program data was fully transitioned into a DAS-managed data system.

2. Demographics

Trends in CLFP referrals in this period diverge in many instances from recent historical trends, due in large part to the large volume and different compositions of ECM referrals that are new to the CLFP since July 2023:

- The majority (69%) of referred individuals were older adults aged 60 and up, back down to recent historical levels after a brief spike two periods prior, though higher than overall program trends to date. In 2011 and 2012, individuals referred were more equally split between older adults and younger adults with disabilities (aged 18-59). Older adults have typically represented the majority of referrals over the past several years.
- Trends in the ethnic profile of new referrals remain only somewhat consistent with recent historical periods. Referrals for White individuals decreased from the last period but still make up the largest percent of referrals (22%) for any one group; even so, this proportion of referrals remains lower than long-run trends. Referrals for African Americans remained consistent with the last period, accounting for 21% of referrals. Referrals for Latinos increased from the last period, returning to recent historical levels at about 15%. Referrals for Asian/Pacific Islander populations accounted for another 20% of referrals in this period. Notably, the volume of referrals for those identifying as an unknown race remains higher in this period than historical levels at 17% of all referrals.
- Referrals for English-speaking individuals remain the most common, making up 70% of referrals in the current reporting period, levels broadly consistent with historical trends. The second most common primary language remains Spanish (10%), and referrals for Chinese speakers account for 8% of referrals, consistent with historical levels.
- Males represented just over half (53%) of referrals this period, broadly consistent with historical trends. Although some referred individuals identified as transgender or gender non-conforming, the volume of these referrals was not high enough to be reflected in the percentage breakdown of referrals by gender.
- Unlike in periods prior to July 2023, the vast majority (81%) of CLFP referrals in this period were missing sexual orientation data, due to some challenges in the consistent tracking of SOGI data collection as a result of the development of the new PCO database system. For those referrals not missing sexual orientation information, nearly all referred individuals identified as straight/heterosexual (98%). Persons identifying as a sexual minority, including gay/lesbian/same gender-loving, bisexual, and other identities, accounted for just 2% of referrals with a known sexual orientation. While this proportion is much lower than past periods, stakeholders should remain cautious about generalizing this statistic, which is based on a small

number of referred clients with a known sexual orientation. Database quality assurance efforts are underway to resolve data gaps pertaining to the sexual orientation of clients referred to CLFP.

- The most frequent zip codes for referred individuals in this period were largely consistent with historical program trends. For example, 94103 (South of Market) accounted for the greatest proportion (12%) of referrals. Other zip codes that made up a significant share of all referrals included: 94102 (Hayes Valley/Tenderloin) at 11%; 94110 (Inner Mission/Bernal Heights) at 10%; and 94115 (Western Addition) at 9%. The proportion of referred clients with other or unknown zip codes (15%) remained consistent with historical levels.
- Referrals from Laguna Honda Hospital represented 2% of all referrals. This is a notably lower rate of referrals than recent periods, and significantly lower than over the entire program history. Between 2010 and 2016, 35% of referrals on average came from the facility. While this pattern is due mainly to the different referral sources for ECM referrals. It also likely reflects broader trends in the client population at Laguna Honda Hospital and the availability of appropriate housing to support safe discharge and stability in the community.
- 3. Service Requests
- Unlike the other referral trends described above, service request data reflect only information from the traditional ICM referrals. The most common services requested at intake remain broadly consistent with prior periods. These include case management (65%) and in-home support (53%). Requests for assistive devices (40%), housing-related services (33%), and food (28%) were also common this period.
- 4. Program Costs
- The six-month period ending December 2024 shows a net decrease of \$273,379 in CLFP costs over the prior six-month period across all ongoing activities. Purchase of service expenditures have fallen over the past two years, whereas case management expenditures seem to be stabilizing after fluctuations in fiscal years 2021-22 through mid 2023-24. All other expenditures have been relatively stable across the past fiveyear period.
- Total monthly program costs per client² averaged \$1,934 per month in this sixmonth period, a decrease of \$444 per month over the prior six-month period — a notable drop relative to recent historical periods. Excluding costs for home care and rental subsidies, the average monthly purchase of service costs for CLF participants who received any purchased services was \$150 per month in this reporting period, an increase of \$22 per month from the previous six-month period.

² This calculation = [Grand Total of CLF expenditures (from Section 3-1)]/[All Active Cases (from Section 1-1)]/6.

5. CalAIM Revenue Received

DAS has received a total of \$577,275 in payments for CalAIM services delivered from July 2023 to December 2024. Of this amount, \$275,325 corresponds to services provided during this report period, and \$301,950 pertains to services rendered throughout FY 2023-24. Most of the payments for FY 2023-24 had been delayed and were therefore not included in the previous report due to technical issues during the initial claim submission process in June 2024. Going forward, as the monthly claims process has been established in PCO, CalAIM revenues will be reported based on each six-month period.

6. Performance Measures

DAS is committed to measuring the impact of its investments in community services. The measures below are used to evaluate the performance of the CLFP in meeting its goal to support successful community living for those discharged from institutions or at imminent risk of institutionalization.

 Percent of participants with one or fewer unplanned ("acute") hospital admissions within a six-month period (Goal: 85%)

This objective was not able to be measured at this time due to the launch of the new Enhanced Care Management service component and related database transition. The report on this measure is anticipated to be available in the next year.

 Percent of care plan problems resolved on average, after one year of enrollment in the CLF Program (Goal: 80%)

This objective was not able to be measured at this time either due to the same reason as above.

7. Other Notable CLFP Trends

During this review period, one (1) Laguna Honda Hospital patient transitioned to a Scattered Site Housing unit managed by Brilliant Corners. CLFP also supported the transition of one (1) client from San Francisco General Hospital to permanent supportive housing, as well as two (2) clients who transitioned from other skilled nursing facilities back to the community. CLFP continues to participate in the Community Options and Resource Engagement (CORE) group in order to support community transitions for the traditional ICM and CalAIM ECM clients, including clients that are eligible for CalAIM Community Supports Services. CORE continues to meet bi-weekly to facilitate discharges from Laguna Honda Hospital to community living. The CORE team is led by Laguna Honda Hospital and includes City and community agencies that can support safe transition of individuals to the community. These agencies include DAS, the Department of Public Health, the

Department of Homelessness and Supportive Housing, In-Home Supportive Services, Homebridge, CLFP, Brilliant Corners, and other agencies relevant to client cases.

- CLFP continues to partner with Brilliant Corners who supports eligible clients with housing and subsidies through the Scattered Site Housing and Rental Subsidies Administration program. Residents at Laguna Honda Hospital and other skilled nursing facility clients continue to be prioritized. CLFP also identified a number of clients referred to scattered site housing, who lived in the community with a risk of institutionalization due to unsuitable housing. During this period, CLFP referred eight (8) clients to Brilliant Corners, three (3) of which were successfully housed during this period.
- DAS Community Supports service component was launched during this period, which serves San Francisco Health Plan members to address health-related social needs to prevent unnecessary institutionalization. In this period there were eleven (11) referrals for Nursing Facility Transition/Diversion (NFT/D) and one (1) referral for Community Transition Services (CTS). The NFT/D is the Health Plan's pilot program through DAS and CLFP. The implementation of this service component required developing new policies and procedures, staff training, and embedding NFT/D into the CLFP service model to ensure effective care coordination. Community Support services are expected to be expanded in the coming years.
- CLFP and the Public Guardian have continued to collaborate to identify new referrals for clients that need housing subsidies and meet the criteria for the Public Guardian Housing Fund component. To increase the referral rates, CLFP and Public Guardian collaborated to explore expanding services to eligible clients receiving financial assistance through CLFP Purchase of Services. Through this collaboration, one (1) additional client has since been enrolled in the PG Housing Fund. It is anticipated that CLFP will reach the service target of six (6) enrollments in the PG Housing Fund component for FY 24-25.
- CLFP continues to seek opportunities to promote equitable access to its services by diverse populations in SF. CLFP hired an Outreach Coordinator during this period. This role is dedicated to client enrollment, client engagement, and community education. During this period, CLFP had the opportunity to collaborate with several new partners, including a number of Skilled Nursing Facilities in the bay area to support client transitions back to San Francisco as well as several facilities that primarily serve the Asian and Pacific Islander communities. CLFP also keeps seeking additional training opportunities for staff to continue to foster an inclusive approach in service delivery. Trainings during this period included SOGI Data Collection training and Cultural Humility training facilitated by Openhouse, as well as training around themes of unmasking bias and trauma-informed care.

The CLFP has continued to support employees and participants in their access to PPE following recommendations made by the federal Centers for Disease Control and Prevention and the SF Department of Public Health. The intent is to prevent unnecessary risk of exposure to those vulnerable individuals.

8. Charts and Tables

Data charts and tables are provided on the following pages.



Notes: Referrals are all referrals to the primary CLF program, operated by the Institute on Aging (IOA). Referrals are counted by month of referral. Clients served include those served by the IOA, as well as those receiving received transitional care through NCPHS and emergency meals through Meals on Wheels. Clients served are counted based on program contact date.



















Enrollment and Referral Trends

Active Caseload	Jun	-22	Dee	Dec-22		Jun-23		Dec-23		-24	Dec	-24
	#	%	#	%	#	%	#	%	#	%	#	%
All Active Cases*	283		289		245		279		308		355	
Change from Prior 6 Months	I	0.4%	6	2.1%	(44)	-15.2%	34	13.9%	63	22.6%	47	۱5.3%
Change from Previous Year	2	0.7%	7	2.5%	(38)	-13.4%	(10)	-3.5%	19	7.8%	76	27.2%
Change from 2 Years	(67)	-19.1%	(55)	-16.0%	(36)	-12.8%	(3)	-1.1%	26	9.2%	66	22.8%
Program Enrollment												
CLF at Institute on Aging**	199	70%	206	71%	153	62%	194	70%	226	73%	274	77%
with any service purchases	92	46%	81	39%	73	48%	72	37%	59	26%	82	30%
with no purchases	107	54%	125	61%	80	52%	122	63%	167	74%	192	70%
Scattered Site Housing (Brilliant Corners)	98	35%	93	32%	100	41%	99	35%	92	30%	91	26%
Program to Date												
All CLF Enrollment*	4,377		4,417		4,446		4,517		4,585		4,674	
CLF at Institute on Aging Enrollment	2,233	51%	2,269	51%	2,290	52%	2,355	52%	2,424	53%	2,515	54%
with any service purchases	1,622	73%	1,638	72%	I,654	72%	1,671	71%	1,675	69%	1,719	68%
Average monthly \$/client (all clients, all \$)	\$ 2,228		\$ 2,362		\$ 3,047		\$ 2,413		\$ 2,378		\$ 1,934	
Average monthly purchase of service \$/client	\$ 3,092		\$ 3,605		\$ 3,692		\$ 3,665		\$ 4,126		\$ 3,780	
for CLF IOA purchase clients												
Average monthly purchase of service \$/client	\$ 191		\$ 186		\$ 127		\$		\$ I28		\$ 150	
for CLF IOA purchase clients, excluding home												
care, housing subsidies												

*Includes clients enrolled with Institute on Aging, Brilliant Corners (beginning Dec-2017), Homecoming (through June-2015), and Emergency Meals (through Dec-2015). **CLF at IOA enrollments include clients enrolled in CLF Intensive Case Management (ICM) and Purchase of Service only services (beginning Jul-2007), CalAIM Enhanced Care Management (ECM) (beginning Apr-2023), and CalAIM Community Supports (CS) (beginning Jul-2024).

Referrals	Jun	Jun-22		Dec-22		Jun-23		Dec-23		Jun-24		Dec-24	
	#	%	#	%	#	%	#	%	#	%	#	%	
New Referrals***	109		68		93		362		306		312		
Change from previous six months	29	36%	(41)	-38%	25	37%	269	289%	(56)	-15%	6	2%	
Change from previous year	41	60%	(12)	-15%	(16)	-15%	294	432%	213	229%	(50)	-14%	
Status After Initial Screening													
Eligible:	68	62%	31	46%	50	54%	92	25%	71	23%	120	38%	
Approved to Receive Service	39	57%	29	94%	25	50%	82	89%	54	76%	91	76%	
Wait List	25	37%	0	0%	24	48%	2	2%	I	۱%	0	0%	
Pending Final Review	4	6%	2	6%	I	2%	8	9%	16	23%	29	24%	
Ineligible	26	24%	17	25%	11	12%	268	74%	216	71%	183	59%	
Withdrew Application	15	14%	20	29%	32	34%	2	۱%	13	4%	9	3%	
Pending Initial Determination	0	0%	0	0%	0	0%	0	0%	6	2%	0	0%	
Program to Date													
Total Referrals	5,493		5,56 I		5,654		6,016		6,322		6,634		
Eligible Referrals	3,959	72%	3,990	72%	4,040	71%	4,132	69%	4,203	66%	4,323	65%	
Ineligible Referrals	693	13%	710	13%	721	13%	989	16%	1,205	19%	1,388	21%	

*** New Referrals include ICM, ECM, and CS referrals received by the DAS Intake and Screening Unit for CLF services at IOA in the six-month period.

Referral Demographics

Age (in years)	Dec-19	Jun-20	Dec-20	Jun-21	Dec-21	Jun-22	Dec-22	Jun-23	Dec-23	Jun-24	Dec-24
18-59	35%	38%	22%	34%	25%	37%	29%	24%	9%	31%	31%
60-64	18%	16%	13%	۱5%	10%	11%	22%	۱6%	36%	25%	20%
65-74	21%	26%	36%	25%	40%	24%	28%	35%	43%	26%	29%
75-84	15%	10%	۱6%	۱5%	16%	19%	۱6%	16%	10%	12%	12%
85+	11%	10%	14%	12%	9%	7%	4%	9%	2%	6%	7%
Unknown	۱%	۱%	0%	0%	0%	2%	0%	0%	0%	0%	0%
Ethnicity	Dec-19	Jun-20	Dec-20	Jun-21	Dec-21	Jun-22	Dec-22	Jun-23	Dec-23	Jun-24	Dec-24
White	39%	39%	40%	35%	35%	36%	41%	38%	23%	31%	22%
African American	32%	25%	24%	26%	21%	22%	28%	30%	36%	21%	21%
Latino	17%	14%	20%	18%	11%	18%	16%	15%	9%	10%	15%
Chinese	5%	8%	5%	6%	9%	6%	3%	2%	4%	6%	8%
Filipino	1%	2%	2%	۱%	5%	5%	۱%	۱%	2%	۱%	4%
Other API	4%	4%	2%	4%	5%	8%	7%	10%	3%	5%	8%
Other	2%	4%	4%	9%	4%	2%	3%	۱%	13%	6%	4%
Unknown	0%	4%	2%	0%	10%	3%	0%	3%	9%	20%	١7%
Language	Dec-19	Jun-20	Dec-20	Jun-21	Dec-21	Jun-22	Dec-22	Jun-23	Dec-23	Jun-24	Dec-24
English	72%	78%	76%	79%	80%	72%	75%	81%	91%	72%	70%
Spanish	13%	9%	14%	12%	6%	14%	10%	9%	4%	8%	10%
Cantonese	6%	6%	2%	۱%	5%	5%	6%	۱%	۱%	5%	7%
Mandarin	0%	۱%	۱%	0%	0%	2%	0%	0%	۱%	۱%	۱%
Russian	2%	۱%	2%	0%	0%	۱%	3%	0%	۱%	6%	6%
Tagalog	1%	2%	2%	0%	6%	4%	۱%	۱%	۱%	0%	۱%
Vietnamese	0%	0%	0%	۱%	0%	0%	0%	۱%	0%	3%	2%
Other	6%	4%	3%	6%	3%	3%	4%	8%	2%	5%	4%

Percentages may not sum to 100% due to rounding

Gender Dec-19 Jun-20 Dec-20 Jun-21 Dec-21 Jun-22 Dec-22 Jun-23 Dec-23 Jun-24 Dec-2													
Gender	Dec-19	Jun-20	Dec-20	Jun-21	Dec-21	Jun-22	Dec-22	Jun-23	Dec-23	Jun-24	Dec-24		
Male	54%	63%	58%	71%	46%	55%	74%	54%	59%	51%	53%		
Female	43%	36%	42%	28%	54%	42%	25%	45%	41%	48%	46%		
Transgender MtF	2%	۱%	۱%	۱%	0%	2%	۱%	1%	0%	0%	0%		
Transgender FtM	۱%	0%	0%	0%	0%	۱%	0%	0%	0%	0%	0%		
All Other (Genderqueer, Not listed)	0%	۱%	0%	0%	0%	0%	0%	0%	0%	۱%	۱%		
Incomplete/Missing data	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		
Sexual Orientation	Dec-19	Jun-20	Dec-20	Jun-21	Dec-21	Jun-22	Dec-22	Jun-23	Dec-23	Jun-24	Dec-24		
Heterosexual	68%	64%	69%	72%	68%	67%	60%	71%	10%	7%	17%		
Gay/Lesbian/Same Gender-Loving	5%	7%	5%	9%	4%	8%	12%	5%	0%	2%	0%		
Bisexual	2%	۱%	0%	0%	۱%	3%	0%	۱%	0%	۱%	0%		
All Other (Questioning/Unsure, Not Listed)	۱%	۱%	0%	0%	0%	۱%	0%	۱%	۱%	۱%	0%		
Declined to State	5%	4%	6%	7%	5%	6%	6%	3%	0%	2%	2%		
Incomplete/Missing data/Not asked	18%	23%	20%	12%	23%	16%	22%	18%	88%	87%	81%		
Zipcode	Dec-19	Jun-20	Dec-20	Jun-21	Dec-21	Jun-22	Dec-22	Jun-23	Dec-23	Jun-24	Dec-24		
94102 Hayes Valley/Tenderloin	10%	15%	9 %	21%	1%	16%	16%	12%	20%	12%	11%		
94103 South of Market	6%	8%	9%	7%	24%	11%	15%	8%	22%	21%	12%		
94109 Polk/Russian Hill/Nob Hill	13%	5%	12%	12%	10%	12%	9 %	4%	10%	9%	7%		
94110 Inner Mission/Bernal Heights	5%	8%	6%	4%	6%	4%	6%	2%	6%	4%	10%		
94112 Outer Mission/Excelsior/Ingleside	4%	5%	6%	6%	9%	8%	۱%	2%	2%	5%	7%		
94115 Western Addition	5%	2%	6%	۱%	5%	3%	4%	5%	6%	10%	9 %		
94116 Parkside/Forest Hill	7%	8%	8%	12%	6%	6%	22%	5%	4%	3%	4%		
94117 Haight/Western Addition/Fillmore	۱%	3%	0%	4%	5%	3%	0%	2%	1%	۱%	2%		
94118 Inner Richmond/Presidio/Laurel	3%	2%	۱%	۱%	1%	۱%	۱%	0%	1%	۱%	2%		
94122 Sunset	3%	7%	۱%	3%	3%	5%	۱%	۱%	2%	2%	3%		
94124 Bayview/Hunters Point	6%	4%	7%	4%	6%	6%	3%	9 %	10%	6%	9 %		
94133 North Beach Telegraph Hill	2%	2%	۱%	3%	۱%	0%	3%	0%	1%	3%	3%		
94134 Visitacion Valley	2%	4%	6%	3%	3%	6%	4%	2%	3%	6%	6%		
Unknown/Other	35%	27%	28%	١7%	20%	21%	13%	47%	11%	18%	۱5%		
Referral Source = Laguna Honda Hospital/TCM	18%	13%	14%	21%	20%	13%	26%	8%	6%	3%	2%		

Percentages may not sum to 100% due to rounding

Services Needed at Intake (Self-Reported)**	Dec-19	Jun-20	Dec-20	Jun-21	Dec-21	Jun-22	Dec-22	Jun-23	Dec-23	Jun-24	Dec-24		
	(70)	700/	0.50/	E 40/	(20)	600/	020/	600/	570/	530/	4 5 0/		
Case Management	67%	72%	85%	54%	62%	68%	82%	69%	57%	53%	65%		
In-Home Support	57%	64%	77%	47%	57%	68%	62%	69%	45%	60%	53%		
Housing-related services	49%	60%	59%	41%	47%	44%	62%	37%	43%	34%	33%		
Money Management	36%	41%	50%	30%	32%	37%	34%	2 9 %	24%	21%	8%		
Assistive Devices	37%	43%	54%	28%	42%	45%	31%	46%	37%	34%	40%		
Mental health/Substance Abuse Services	39%	50%	49%	24%	32%	34%	54%	37%	45%	21%	23%		
Day Programs	24%	34%	31%	11%	23%	2 9 %	44%	2 9 %	33%	23%	13%		
Food	38%	49%	28%	28%	34%	43%	47%	42%	39%	23%	28%		
Caregiver Support	24%	20%	31%	24%	20%	28%	22%	30%	37%	23%	13%		
Home repairs/Modifications	33%	22%	43%	19%	30%	40%	28%	29%	24%	38%	13%		
Other Services	28%	35%	39%	19%	١7%	31%	24%	28%	39%	23%	۱5%		
**Based on ICM referrals only					-		-						

Program Performance Measurement

Active Performance Measures	Dec-19	Jun-20	Dec-20	Jun-2 I	Dec-21	Jun-22	Dec-22	Jun-23	Dec-23	Jun-24	Dec-24
Percent of CLF clients with 1 or less acute hospital	90%	94%	91%	93%	90%	91%	95%	90%	*	*	*
admissions in six month period										•	
Percent of care plan problems resolved on average	*	*	51%	75%	59%	61%	53%	59%	*	*	*
after first year of enrollment in CLF	-1-								-1-		-1-

*Data unavailable due to database system updates

Expenditures and Budget

							ł	Project to
Expenditures	D	ec-23		Jun-24		Dec-24		Date
IOA Contract								
Purchase of Service *	\$	984,317	\$	954,453	\$	887,667	\$	27,656,507
Case Management	\$	593,142	\$	776,314	\$	787,918	\$	23,434,058
Capital & Equipment					\$	21,450	\$	307,020
Operations	\$	256,222	\$	413,093	\$	279,142	\$	7,887,338
Indirect	\$	132,864	\$	174,788	\$	158,693	\$	4,295,957
Housing and Disability Advocacy Program (HSH Work Order))						\$	295,888
CCT Reimbursement							\$	(1,603,959)
SF Health Plan Reimbursement for CBAS							\$	(976,840)
CBAS Assessments for SF Health Plan							\$	676,042
Historical Expenditures within IOA Contract****							\$	483,568
Subtotal	\$ I	,966,545	\$	2,318,648	\$	2,134,870	\$	62,455,580
DPH Work Orders							\$	-
RTZ – DCIP	\$	68,797	\$	48,000			\$	1,600,797
DAS Internal (Salaries & Fringe)	\$	275,537	\$	355,779	\$	335,722	\$	7,891,579
Homecoming Services Network & Research (SFSC)							\$	274,575
Emergency Meals (Meals on Wheels)							\$	807,029
MSO Consultant (Meals on Wheels)							\$	199,711
Case Management Training Institute (FSA)							\$	679,906
Scattered Site Housing (Brilliant Corners)	\$ I	,729,017	\$	1,671,297	\$	1,649,753	\$	25,280,893
Shanti / PAWS (Pets are Wonderful Support)							\$	477,500
Historical Expenditures within CLF Program****							\$	1,447,669
Grand Total	\$ 4	,039,896	\$	4,393,725	\$	4,120,345	\$	102,562,908
								Project to
		FY2	232	4		FY2425		Date
Total CLF Fund Budget***	\$			9,366,647	\$	4,120,345	\$	109,926,031
% DAS Internal of Total CLF Fund**		7	%			8%		7%
* This figure does not match the figure in Section 4 of this report	becau	se this fig	ure	reflects the	dat	e of invoice	e to	HSA, while
the other reflects the date of service to the client.								
** According to the CLF's establishing ordinance, "In no event sha	ll the	cost of de	epar	tment staffi	ng a	ssociated w	vith t	he duties and
services associated with this fund exceed 15% [] of the total am								
falls in July-December, total funds available are pro-rated to reflect								
*** EXIA/IE Budget includes \$200K of one time addback funding f	с м			· 0			1	

*** FY14/15 Budget includes \$200K of one-time addback funding for Management Services Organizations project that will be spent outside of CLF, which will not be included in the cost per client.

**** Historical Expenditures from December 2014 and previously.

Purchased Items and Set CLF @ IOA Purchased	Dec-	22	Jun-2	23	Dec-	23	Jun-2	24	Dec	-24	Project-to	-Date
Services	\$	Clients	\$	Clients	\$	Clients	\$	Clients	\$	Clients	\$	UDC
Grand Total	\$1,255,059		\$1,168,480	74	-	73	· ·		\$1,017,031	82	\$28,975,040	1,719
Home Care	\$631,376	32	\$620,109	27	\$528,572	25		24		30	• • •	418
Assisted Living (RCFE/B&C)	\$517,291	23	\$474,036	19	\$495,105	21	\$486,902	15	\$463,805	17	\$11,903,518	113
Scattered Site Housing											\$209,344	4
Rental Assistance (General)	\$41,394	9	\$34,019	8	\$36,493	8	\$36,176	7	\$32,538	7	\$1,608,131	435
Non-Medical Home Equipment	\$25,994	24	\$9,679	14	\$13,869	18	\$10,492	13	\$15,338	23	\$813,175	940
Housing-Related	\$6,809	9	\$13,788	6	\$12,887	2	\$14,558	5	\$21,429	8	\$1,020,015	417
Assistive Devices	\$24,501	11	\$6,013	10	\$3,866	10	\$5,799	11	\$2,672	14	\$650,178	713
Adult Day Programs											\$110,375	20
Communication/Translation	\$4,717	17	\$6,296	14	\$3,140	11	\$1,980	8	\$938	6	\$193,552	449
Respite											\$48,686	10
Health Care	\$2,540	2	30	I			\$290	I			\$95,285	102
Other Special Needs			\$2,369	2							\$48,450	111
Counseling											\$126,176	203
Professional Care Assistance			1760	I							\$22,178	16
Habilitation											\$22,788	10
Transportation	\$342	4	\$381	4	\$220	2	\$830	7	\$703	7	\$39,719	222
Legal Assistance											\$10,521	30
Others	\$96	I							\$348	3	\$16,752	59
Note: Historical figures may chang	ge slightly from	report to	report. "Othe	er" services	s have historic	ally include	ed purchases s	uch as emp	oloyment, rec	reation, ed	ucation, food, sc	ocial
reassurance, caregiver training, clo	othing, furniture	e, and othe	r one-time pu	rchases. In	June 2016, th	e Medical S	Services categ	ory was inc	orporated in	to Health C	Care. In Decemb	er 2016,
the Scattered Site Housing catego	ry was added t	o track spe	nding of the F	Y 15/16 C	LF growth (pr	ior to this	time, CLF fun	ded a very	limited numb	er of ongoi	ing SSH patches)	. Note:
CLF must contract year-round wi	th a non-profit	housing ag	ency to reserv	ve these ur	its and ensure	e options a	re available wl	hen clients	discharge fro	om SNFs. TI	nerefore, the tot	al
purchase amount listed may not b	e an accurate r	eflection o	f average cost	per client	served.							
Client counts reflect unique client	s with any tran	saction of	that type.									

Enrolled Client Demographics

Age (in years)	Dec-19	Jun-20	Dec-20	Jun-2 l	Dec-21	Jun-22	Dec-22	Jun-23	Dec-23	Jun-24	Dec-24
18-59	35%	34%	30%	26%	26%	20%	24%	24%	18%	22%	29%
60-64	16%	15%	15%	15%	۱5%	15%	14%	15%	19%	19%	19%
65-74	24%	26%	28%	30%	35%	35%	34%	29%	36%	37%	29%
75-84	12%	13%	15%	19%	17%	20%	18%	20%	17%	16%	16%
85+	12%	12%	13%	10%	12%	11%	10%	12%	۱0%	6%	8%
Ethnicity	Dec-19	Jun-20	Dec-20	Jun-21	Dec-21	Jun-22	Dec-22	Jun-23	Dec-23	Jun-24	Dec-24
White	34%	39%	37%	37%	35%	32%	31%	37%	30%	25%	11%
African American	26%	26%	27%	25%	26%	25%	22%	23%	30%	30%	7%
Latino	16%	13%	13%	18%	18%	14%	13%	12%	12%	11%	8%
Chinese	8%	9%	10%	6%	5%	5%	3%	6%	4%	3%	2%
Filipino	3%	2%	2%	۱%	۱%	2%	۱%	۱%	۱%	0%	0%
Other API	5%	4%	3%	4%	5%	6%	5%	5%	6%	5%	3%
Other	2%	2%	3%	۱%	۱%	0%	0%	4%	4%	۱%	۱%
Unknown	6%	6%	5%	9%	11%	18%	24%	12%	13%	26%	68%
Language	Dec-19	Jun-20	Dec-20	Jun-21	Dec-21	Jun-22	Dec-22	Jun-23	Dec-23	Jun-24	Dec-24
English	78%	79%	78%	77%	76%	80%	82%	78%	78%	72%	38%
Spanish	10%	9%	11%	13%	14%	10%	10%	8%	7%	5%	4%
Cantonese	5%	5%	6%	4%	3%	3%	2%	2%	2%	۱%	۱%
Mandarin	۱%	۱%	۱%	۱%	۱%	۱%	0%	۱%	۱%	0%	۱%
Russian	0%	۱%	0%	۱%	۱%	0%	0%	0%	0%	0%	0%
Tagalog	1%	0%	۱%	۱%	2%	2%	۱%	2%	2%	۱%	۱%
Vietnamese	0%	0%	0%	۱%	۱%	۱%	0%	0%	0%	0%	0%
Other	4%	4%	3%	5%	4%	4%	3%	9%	6%	4%	9%
Unknown	0%	0%	0%	0%	0%	0%	0%	0%	4%	16%	51%

Dec-19 51% 48% 1% 0% 0% 0% 0% 0% 0% 0% 1% 1%	Jun-20 53% 47% 0% 0% 0% Jun-20 81% 10% 4%	Dec-20 54% 46% 0% 0% 0% 0% Dec-20 83% 9% 2%	Jun-21 55% 43% 1% 0% 1% Jun-21 80% 11%	58% 41% 1% 1% 1% Dec-21 81%	Jun-22 55% 43% 1% 1% 1% Jun-22 81%	Dec-22 56% 41% 1% 0% 0% 0% Dec-22 82%	Jun-23 54% 42% 1% 0% 3% Jun-23	Dec-23 42% 32% 0% 0% 1% 25% Dec-23	Jun-24 29% 23% 0% 0% 48% Jun-24	Dec-24 53% 41% 0% 0% 5%
48% 1% 0% 0% 0% 0% 0% 0% 1% 1%	47% 0% 0% 0% Jun-20 81% 10% 4%	46% 0% 0% 0% 0% Dec-20 83% 9%	43% 1% 1% 0% 1% Jun-21 80%	41% 1% 1% 1% Dec-21 81%	43% 1% 1% 1% 1% Jun-22	41% 1% 0% 0% 0% Dec-22	42% 1% 1% 0% 3%	32% 0% 0% 1% 25%	23% 0% 0% 48%	41% 0% 0% 5%
1% 0% 0% 0% Dec-19 80% 11% 4%	0% 0% 0% Jun-20 81% 10% 4%	0% 0% 0% Dec-20 83% 9%	% % 0% % Jun-21 80%	% % % Dec-21 8 %	% % % Jun-22	1% 0% 0% Dec-22	1% 1% 0% 3%	0% 0% 1% 25%	0% 0% 0% 48%	0% 0% 0% 5%
0% 0% 0% Dec-19 80% 11% 4% 1%	0% 0% Jun-20 81% 10% 4%	0% 0% 0% Dec-20 83% 9%	% 0% % Jun-2 80%	% % % Dec-2 8 %	% % % Jun-22	0% 0% 0% Dec-22	1% 0% 3%	0% 1% 25%	0% 0% 48%	0% 0% 5%
0% 0% Dec-19 80% 11% 4% 1%	0% 0% Jun-20 81% 10% 4%	0% 0% Dec-20 83% 9%	0% 1% Jun-21 80%	% % Dec-21 8 %	۱% ۱% Jun-22	0% 0% Dec-22	0% 3%	1% 25%	0% 48%	0% 5%
0% Dec-19 80% 11% 4% 1%	0% Jun-20 81% 10% 4%	0% Dec-20 83% 9%	۱% Jun-21 80%	۱% Dec-21 8۱%	۱% Jun-22	0% Dec-22	3%	25%	48%	5%
Dec-19 80% 11% 4% 1%	Jun-20 81% 10% 4%	Dec-20 83% 9%	Jun-21 80%	Dec-21 81%	Jun-22	Dec-22				
80% 11% 4% 1%	81% 10% 4%	83% 9%	80%	81%			Jun-23	Dec-23	lun-24	
80% 11% 4% 1%	81% 10% 4%	83% 9%	80%	81%			Juli 20			Dec-24
% 4% %	10% 4%	9%			01/0	8/%	78%	58%	41%	50%
4% 1%	4%			10%	9%	10%	10%	7%	5%	7%
	10/	Z%	3%	2%	2%	2%	3%	3%	2%	2%
20/	1%	0%	1%	1%	1%	0%	0%	1%	0%	0%
3%	3%	4%	3%	3%	3%	3%	5%	5%	3%	4%
2%	۱%	۱%	3%	3%	5%	3%	5%	27%	48%	38%
Dec-19	lun-20	Dec-20	lun-21	Dec-21	lun-22	Dec-22	lun-23	Dec-23	lun-24	Dec-24
4%	18%	17%	18%	16%	18%	17%	16%	16%	17%	13%
8%	8%	6%	6%	7%	10%	8%	8%	7%	13%	14%
10%	11%	10%	10%	8%	9%	12%	9 %	10%	7%	5%
4%	5%	6%	5%	4%	4%	3%	3%	5%	6%	7%
3%	4%	6%	6%	5%	3%	3%	3%	2%	۱%	3%
5%	4%	6%	10%	11%	9%	9%	12%	14%	14%	١5%
2%	4%	4%	4%	4%	2%	4%	5%	4%	4%	3%
4%	4%	5%	4%	3%	2%	2%	2%	4%	3%	4%
3%	4%	4%	5%	5%	4%	5%	4%	2%	۱%	۱%
2%	4%	4%	4%	4%	4%	4%	5%	4%	5%	3%
4%	3%	4%	5%	7%	7%	4%	5%	5%	7%	7%
۱%	2%	۱%	۱%	۱%	0%	0%	0%	۱%	۱%	2%
3%	2%	2%	4%	5%	7%	6%	7%	6%	4%	4%
37%	27%	26%	22%	23%	26%	22%	23%	24%	16%	18%
28%	25%	25%	28%	25%	21%	22%	27%	18%	11%	9%
	Pec-19 14% 8% 10% 4% 3% 2% 4% 3% 2% 4% 1% 3% 3% 37%	2% 1% Pec-19 Jun-20 14% 18% 8% 8% 10% 11% 4% 5% 3% 4% 5% 4% 2% 4% 3% 4% 3% 4% 3% 4% 3% 4% 3% 4% 3% 2% 3% 2% 3% 2% 3% 2% 3% 2% 3% 2% 3% 2% 3% 2% 3% 2%	2% 1% 1% Pec-19 Jun-20 Dec-20 14% 18% 17% 8% 8% 6% 10% 11% 10% 4% 5% 6% 3% 4% 6% 5% 4% 6% 2% 4% 4% 4% 5% 3% 3% 4% 5% 3% 4% 4% 1% 2% 1% 3% 2% 1% 3% 2% 1% 3% 2% 2% 3% 2% 2% 3% 2% 2% 3% 2% 2% 3% 2% 2% 3% 2% 2% 3% 2% 2% 3% 2% 2% 3% 2% 2% 3% 27% 26%	2% 1% 1% 3% Pec-19 Jun-20 Dec-20 Jun-21 14% 18% 17% 18% 8% 8% 6% 6% 10% 11% 10% 10% 4% 5% 6% 5% 3% 4% 6% 6% 5% 4% 6% 10% 2% 4% 4% 4% 4% 5% 4% 4% 3% 4% 5% 4% 4% 4% 5% 4% 3% 4% 4% 5% 2% 4% 4% 5% 2% 4% 4% 5% 1% 2% 1% 1% 3% 2% 1% 1% 3% 2% 2% 4% 3% 2% 2% 4% 3% 2% 2% 4% 3% 2%	2% 1% 1% 3% 3% Pec-19 Jun-20 Dec-20 Jun-21 Dec-21 14% 18% 17% 18% 16% 8% 8% 6% 6% 7% 10% 11% 10% 10% 8% 4% 5% 6% 5% 4% 3% 4% 6% 6% 5% 5% 4% 6% 10% 11% 2% 4% 4% 4% 4% 4% 5% 4% 3% 3% 3% 4% 5% 5% 5% 3% 4% 4% 4% 4% 4% 4% 4% 4% 4% 4% 3% 4% 5% 5% 2% 4% 4% 4% 4% 4% 3% 4% 5% 7% 1% 2% 1% 1% 1%	2% 1% 1% 3% 3% 5% Pec-19 Jun-20 Dec-20 Jun-21 Dec-21 Jun-22 14% 18% 17% 18% 16% 18% 8% 8% 6% 6% 7% 10% 10% 11% 10% 10% 8% 9% 4% 5% 6% 5% 4% 4% 3% 4% 6% 6% 5% 3% 5% 4% 6% 10% 11% 9% 2% 4% 6% 10% 11% 9% 2% 4% 6% 10% 11% 9% 2% 4% 4% 4% 2% 3% 3% 4% 5% 5% 4% 3% 4% 5% 5% 4% 4% 3% 4% 5% 7% 3% 4% 4% 5% 7% <td>2% 1% 1% 3% 3% 5% 3% ec-19 Jun-20 Dec-20 Jun-21 Dec-21 Jun-22 Dec-22 14% 18% 17% 18% 16% 18% 17% 8% 8% 6% 6% 7% 10% 8% 10% 11% 10% 10% 8% 9% 12% 4% 5% 6% 5% 4% 4% 3% 3% 4% 6% 6% 5% 3% 3% 5% 4% 6% 10% 11% 9% 9% 2% 4% 6% 10% 11% 9% 9% 2% 4% 4% 4% 4% 2% 4% 4% 4% 5% 5% 4% 5% 2% 4% 4% 4% 4% 4% 4% 4% 5% 7% 4%</td> <td>2% 1% 1% 3% 3% 5% 3% 5% Pec-19 Jun-20 Dec-20 Jun-21 Dec-21 Jun-22 Dec-22 Jun-23 14% 18% 17% 18% 16% 18% 17% 16% 8% 8% 6% 6% 7% 10% 8% 8% 10% 11% 10% 10% 8% 9% 12% 9% 4% 5% 6% 5% 4% 4% 3% 3% 3% 4% 6% 6% 5% 3% 3% 3% 3% 4% 6% 10% 11% 9% 9% 12% 2% 4% 4% 4% 4% 2% 4% 5% 4% 4% 5% 5% 4% 5% 4% 4% 4% 5% 7% 4% 5% 3% 4% 5% 7%<td>2% 1% 1% 3% 3% 5% 3% 5% 27% ec-19 Jun-20 Dec-20 Jun-21 Dec-21 Jun-22 Dec-22 Jun-23 Dec-23 14% 18% 17% 18% 16% 18% 17% 16% 16% 8% 8% 6% 6% 7% 10% 8% 8% 7% 10% 11% 10% 10% 8% 9% 12% 9% 10% 4% 5% 6% 5% 4% 4% 3% 3% 5% 3% 4% 6% 6% 5% 3% 3% 2% 4% 6% 10% 11% 9% 9% 12% 14% 2% 4% 6% 10% 11% 9% 9% 12% 14% 2% 4% 4% 4% 2% 4% 4% 2% 4% 4% 2%</td><td>2% 1% 1% 3% 3% 5% 3% 5% 27% 48% ec-19 Jun-20 Dec-20 Jun-21 Dec-21 Jun-22 Dec-22 Jun-23 Dec-23 Jun-24 14% 18% 17% 18% 16% 18% 17% 16% 16% 17% 8% 8% 6% 6% 7% 10% 8% 8% 7% 13% 10% 11% 10% 10% 8% 9% 12% 9% 10% 7% 4% 5% 6% 5% 4% 4% 3% 3% 5% 6% 3% 4% 6% 6% 5% 3% 3% 3% 2% 1% 14% 2% 4% 6% 10% 11% 9% 9% 12% 14% 14% 2% 4% 4% 4% 2% 4% 4% 3% 3% 3%</td></td>	2% 1% 1% 3% 3% 5% 3% ec-19 Jun-20 Dec-20 Jun-21 Dec-21 Jun-22 Dec-22 14% 18% 17% 18% 16% 18% 17% 8% 8% 6% 6% 7% 10% 8% 10% 11% 10% 10% 8% 9% 12% 4% 5% 6% 5% 4% 4% 3% 3% 4% 6% 6% 5% 3% 3% 5% 4% 6% 10% 11% 9% 9% 2% 4% 6% 10% 11% 9% 9% 2% 4% 4% 4% 4% 2% 4% 4% 4% 5% 5% 4% 5% 2% 4% 4% 4% 4% 4% 4% 4% 5% 7% 4%	2% 1% 1% 3% 3% 5% 3% 5% Pec-19 Jun-20 Dec-20 Jun-21 Dec-21 Jun-22 Dec-22 Jun-23 14% 18% 17% 18% 16% 18% 17% 16% 8% 8% 6% 6% 7% 10% 8% 8% 10% 11% 10% 10% 8% 9% 12% 9% 4% 5% 6% 5% 4% 4% 3% 3% 3% 4% 6% 6% 5% 3% 3% 3% 3% 4% 6% 10% 11% 9% 9% 12% 2% 4% 4% 4% 4% 2% 4% 5% 4% 4% 5% 5% 4% 5% 4% 4% 4% 5% 7% 4% 5% 3% 4% 5% 7% <td>2% 1% 1% 3% 3% 5% 3% 5% 27% ec-19 Jun-20 Dec-20 Jun-21 Dec-21 Jun-22 Dec-22 Jun-23 Dec-23 14% 18% 17% 18% 16% 18% 17% 16% 16% 8% 8% 6% 6% 7% 10% 8% 8% 7% 10% 11% 10% 10% 8% 9% 12% 9% 10% 4% 5% 6% 5% 4% 4% 3% 3% 5% 3% 4% 6% 6% 5% 3% 3% 2% 4% 6% 10% 11% 9% 9% 12% 14% 2% 4% 6% 10% 11% 9% 9% 12% 14% 2% 4% 4% 4% 2% 4% 4% 2% 4% 4% 2%</td> <td>2% 1% 1% 3% 3% 5% 3% 5% 27% 48% ec-19 Jun-20 Dec-20 Jun-21 Dec-21 Jun-22 Dec-22 Jun-23 Dec-23 Jun-24 14% 18% 17% 18% 16% 18% 17% 16% 16% 17% 8% 8% 6% 6% 7% 10% 8% 8% 7% 13% 10% 11% 10% 10% 8% 9% 12% 9% 10% 7% 4% 5% 6% 5% 4% 4% 3% 3% 5% 6% 3% 4% 6% 6% 5% 3% 3% 3% 2% 1% 14% 2% 4% 6% 10% 11% 9% 9% 12% 14% 14% 2% 4% 4% 4% 2% 4% 4% 3% 3% 3%</td>	2% 1% 1% 3% 3% 5% 3% 5% 27% ec-19 Jun-20 Dec-20 Jun-21 Dec-21 Jun-22 Dec-22 Jun-23 Dec-23 14% 18% 17% 18% 16% 18% 17% 16% 16% 8% 8% 6% 6% 7% 10% 8% 8% 7% 10% 11% 10% 10% 8% 9% 12% 9% 10% 4% 5% 6% 5% 4% 4% 3% 3% 5% 3% 4% 6% 6% 5% 3% 3% 2% 4% 6% 10% 11% 9% 9% 12% 14% 2% 4% 6% 10% 11% 9% 9% 12% 14% 2% 4% 4% 4% 2% 4% 4% 2% 4% 4% 2%	2% 1% 1% 3% 3% 5% 3% 5% 27% 48% ec-19 Jun-20 Dec-20 Jun-21 Dec-21 Jun-22 Dec-22 Jun-23 Dec-23 Jun-24 14% 18% 17% 18% 16% 18% 17% 16% 16% 17% 8% 8% 6% 6% 7% 10% 8% 8% 7% 13% 10% 11% 10% 10% 8% 9% 12% 9% 10% 7% 4% 5% 6% 5% 4% 4% 3% 3% 5% 6% 3% 4% 6% 6% 5% 3% 3% 3% 2% 1% 14% 2% 4% 6% 10% 11% 9% 9% 12% 14% 14% 2% 4% 4% 4% 2% 4% 4% 3% 3% 3%

Section 5: Enrolled Client Demographics - 2